



ANNUAL REPORT

वार्षिक प्रतिवेदन

2012-2013



NATIONAL INSTITUTE FOR MICRO, SMALL AND MEDIUM ENTERPRISES (ni-msme)
राष्ट्रीय सूक्ष्म, लघु और मध्यम उद्यम संस्थान (निम्समे)

(An organisation of Ministry of MSME, Govt. of India)
Yousufguda, Hyderabad 500 045.

51st

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An organisation of the Ministry of MSME, Government of India

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CHAPTER - 1

INTRODUCTION

1.1. BACKGROUND

- 1.1.1. Following the recommendations of the Working Group in the Third Five Year Plan for Small Scale Industries, the Government of India had decided to set up an autonomous institution. Accordingly, “Central Industrial Extension Training Institute (CIETI)” was created in Delhi, in October 1960, as a Department of the Central Government under the Ministry of Commerce and Industry. The main objective was to provide training to the personnel of the Central Small Industries Organisation as well as of the departments of industries of the State Governments.
- 1.1.2. In 1962, in pursuance of Resolution No.27-SSI(C) (6)/62 dated 30th July 1962 of the Ministry of Commerce and Industry of the Government of India, the CIETI was shifted to Hyderabad and converted into an autonomous **institution**, registered under the Hyderabad Societies Registration Act No.I of 1350 Fasli in the name and style of “Small Industry Extension Training (SIET) Institute”, Hyderabad. All the functions of the CIETI were, with effect from the forenoon of 1st July 1962, taken over by the “Small Industry Extension Training Institute” and the CIETI ceased to function as a Government Department from the afternoon of the 30th June 1962.
- 1.1.3. Consequent upon conferment of national status on the Institute by the government of India, SIET Institute was re-named as “National Institute of Small Industry Extension Training” (**nisiet**) with effect from 28th September, 1984. In the same year, UNIDO had recognised the Institute as Centre of Excellence.
- 1.1.4. Pursuant to the enactment of MSMED Act, 2006, the name of the Institute was again **changed** as “National Institute for Micro, Small and Medium Enterprises” (**ni-msme**) with effect from 11th April, 2007.
- 1.1.5. The objectives for which the **Institute** was established were promotion and development of micro, small and medium enterprises and enhancement of their competitiveness through the following activities:
- to provide, supervise and plan training for persons engaged in MSME development and management activities
 - to undertake, sponsor or plan research programmes related to the development of MSMEs, and
 - to enter into and execute technical agreements and assistance with international or other organisations for the provision of services for the development of **MSME** sector
 - to offer and organise educational programmes in the promotion of micro, small and medium enterprises
- 1.1.6. The vision of the Institute is to emerge as a global centre of excellence for creation, sustenance and growth of MSMEs and to impact the growth and development of MSMEs through services in the areas of policy, entrepreneurship, technology, information, education, management and extension.

1.2. ORGANISATIONAL SET UP

- 1.2.1. The Hon'ble Minister of State for MSME (Independent Charge) is the President of the Society and the Secretary to the Government of India, Ministry of MSME is the Vice-President of the Society. Fifty meetings of the Society have been held so far.
- 1.2.2. The management of the Institute rests with the Governing Council and the Executive Committee, appointed by the Government of India.
- 1.2.3. The Hon'ble Minister of State for MSME (Independent Charge), Government of India is the Chairman of the Governing Council; and the Secretary to the Government of India, Ministry of MSME is the Vice-Chairman. The Governing Council is composed of 21 ex-officio and nominated members.
- 1.2.4. The Secretary to the Government of India, Ministry of MSME is the Chairman of the Executive Committee and the Additional Secretary and Development Commissioner (MSME) is the Vice-Chairman. The Executive Committee acts through the Director General, who is the academic and executive head of the Institute. The Executive Committee consists of 9 ex-officio and nominated members.
- 1.2.5. The Director General is the Head of the Institute and the Member-Secretary of the Executive Committee and the Governing Council. He is assisted by the Directors of the Schools and the Registrar in respect of academic matters and the Chief Administrative Officer in overall administration and general administrative matters.

1.3. Statutory Meetings

- 1.3.1. The 5th Annual General Meeting of **ni-msme** Society was held on 5th December, 2012. The meeting was presided over by the President of the Society, Hon'ble Minister of State for MSME (Independent Charge), Govt. of India. The Annual Report together with the audited statements of accounts for 2011-12 were approved and adopted.



6th meeting of Governing Council

1.3.2. The 6th meeting of Governing Council was held on 5th December, 2012 in New Delhi under the Chairmanship of the Hon'ble Minister of State for MSME (Independent Charge), Govt. of India.

1.3.3. Two meetings of the Executive Committee were held during the year: the 10th meeting on 1st July, 2012 and the 11th meeting on 26th November, 2012, both in New Delhi.

1.4. NEW DIRECTOR GENERAL ASSUMED CHARGE

1.4.1. Consequent upon selection, the Government of India, Ministry of MSME, New Delhi vide Order No.A-30011/08/2010-Estt dated 12th April, 2012, appointed Shri M. Chandrasekhar Reddy as Director General of the Institute. He assumed charge of the post on 12th April, 2012 (AN).

1.5. SCHOOLS OF EXCELLENCE

1.5.1. In acceptance of the recommendations of the Staff Inspection Unit, Department of Expenditure, Ministry of Finance, Government of India, as also the Peer Review on the activities of the Institute, the existing Centres and Cells were formed into four theme-focused Schools which, as attachments, have twelve Centres and five Cells functioning cumulatively, yet each pursuing activities specifically focused on one fact of MSME domain, designing tailor-made, collaborative programmes for the benefit of client organisations, **entrepreneurs, association leaders**, government **officers**, bureaucrats, public-private-partnership company executives, trainers and so on.

1.6. The Schools, Centres & Cells

S.No.	School / Centre	Cell
1.	School of Enterprise Development (SED)	
	1. Centre for Industrial Planning and Development (C-IPD) 2. Centre for Policy Research (C-PR) 3. National Resource Centre for MSME Cluster Development (NRCD)	1. ni-msme NGO Network (N-Cube) 2. Economic Investigation and Statistical Cell (EISC)
2.	School of Entrepreneurship & Extension (SEE)	
	1. Centre for Entrepreneurship and Industrial Extension (C-EIE) 2. Centre for Consultancy and Counselling (C-CC)	1. Employees Assistance Cell (EAC) 2. Women Studies Cell (WSC)
3.	School of Enterprise Information & Communication (SEIC)	
	1. Centre for Communication and Information Technology (C-CIT) 2. Small Enterprises National Documentation Centre (SENDOC)	1. Live Projects Cell (LPC)
4.	School of Enterprise Management (SEM)	
	1. Centre for Promotion of Advanced Management Practices (C-PAMP) 2. Intellectual Property Facilitation Centre (IPFC) 3. Centre for Environmental Concerns (C-Eco) 4. Centre for Industrial Credit and Financial Services (C-ICFS)	

1.7. THRUST AREAS

1.7.1. In line with the national objective of economic development through industrialisation, and based on the expertise that is available, the Institute has identified some thrust areas that need emphasis and exploration. These are:

- ❖ Entrepreneurship Research
- ❖ Women Entrepreneurship
- ❖ Skill Development
- ❖ Technology Upgradation & Transfer
- ❖ Policy Issues
- ❖ NGO Networking
- ❖ Environment Concerns
- ❖ Cluster Development
- ❖ Management Consultancy
- ❖ Quality Management Services
- ❖ Financial Services
- ❖ Information Services

1.7.2. The Institute is adopting growth oriented administrative and policy measures in total correspondence to the national objective of industrial development, thereby expanding its activities to include help and support to micro, small and medium enterprises in particular. The Institute tries to focus its activities through:

- ❖ Training
- ❖ Research
- ❖ Consultancy
- ❖ Education
- ❖ Information Services, and
- ❖ Information Technology Services

1.7.3. Enterprise promotion and entrepreneurship development being the central focus of **ni-msme**'s functions, the Institute's competencies converge on the following aspects:

- Enabling enterprise creation
- Capacity building for enterprise growth and sustainability
- Creation, development and dissemination of enterprise knowledge
- Diagnostic and development studies for policy formulation
- Empowering the under-privileged through enterprises

1.7.4. The functional spectrum of the Institute is given below.

Strategies

Cluster development
Entrepreneurship
Micro finance
Business development services
Sub-sectors development
Management development programmes
IT programmes

Programmes

National announced and sponsored
International announced and sponsored
Customised & collaborative programmes

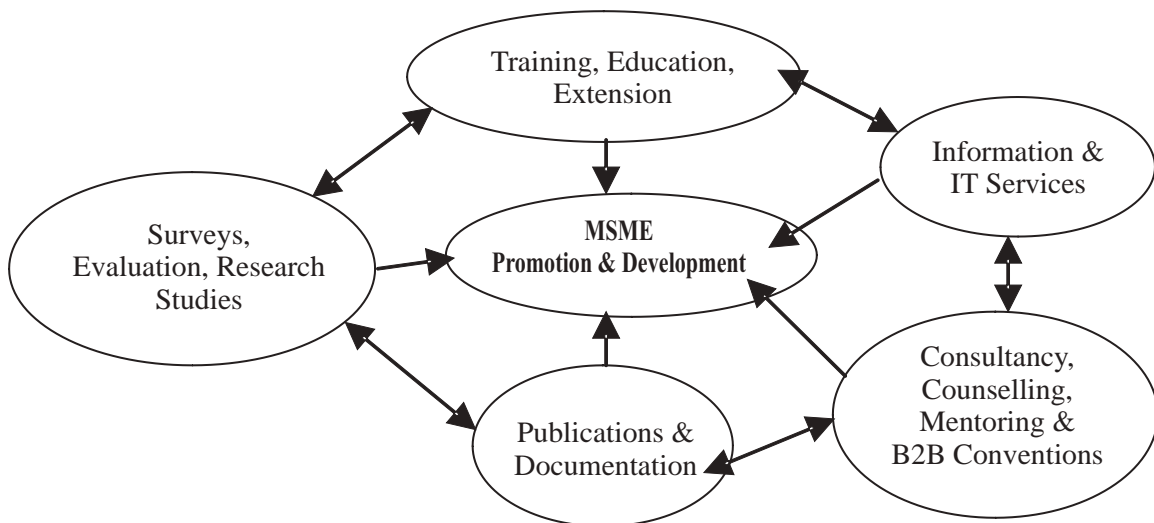


Fig: Functional Spectrum

1.7.5. The faculty at **ni-msme** is knowledge-rich with accrued experience and tested expertise, lending the edge of quality to the specialised and innovative training programmes, seminars and workshops organised by the Institute.

1.8. PROGRAMMES AND OTHER SERVICES

1.8.1. Announced National Programmes

1.8.1.1. **ni-msme** offers and conducts regular training programmes for the development of MSMEs within the country, as well as in other developing countries. The regular programmes range from one week to 12 weeks, in different disciplines, to suit the requirements of client organisations.

1.8.1.2. Information Technology programmes for the educated unemployed youth are being conducted to build up their IT skills. IT programmes are also conducted for the benefit of employees/executives of the sponsoring organisations.

1.9. Sponsored National Programmes

Training programmes are also conducted at the request of client organisations, as per their needs. Programmes are conducted on-campus and off-campus. Entrepreneurs/industrialists are tapped in the customised off-the-campus programmes at the sponsorship or initiative of the Small Industry Associations of different districts/States or other organisations, at client-preferred locations.

1.10. Seminars and Workshops

Seminars and workshops on different subjects, in accordance with the Government policy towards the MSME sector, are also conducted on the campus and off the campus.

1.11. Announced and Sponsored International Programmes

Long-term programmes are offered and conducted to suit the needs of the developing countries. Customised programmes at the request of sponsoring organisations like CFTC, MEA, ILO and UNIDO, BSCIC, ARB Bank (Ghana), and the Central Bank of Srilanka are also conducted.

1.12. Research & Consultancy

- 1.12.1. **ni-msme** has long and considerable experience in conducting research studies, which has contributed significantly to accomplishing its objectives. The research projects so far taken up are multifaceted, dealing with micro and macro aspects of small enterprise management, extension, development and promotion.
- 1.12.2. With long experience in conducting a wide variety of studies relating to assessment, evaluation, impact, problems, identification – diagnostic and problem solving approaches, behavioural aspects, marketing and other managerial aspects, modernisation, technology transfer, etc., **ni-msme** continues to serve its clientele through its research activities.

1.13. Information & Library Services

- 1.13.1. **ni-msme**'s Small Enterprises National Documentation Centre (SENDOC) has been suitably strengthened to provide a comprehensive database on domestic as well as international business opportunities, trade enquiries, regulatory systems, etc., of value to the MSME entrepreneurs. Such database services are also offered on-line to MSME associations in the country.
- 1.13.2. The Institute's Library services are utilised by a large number of members during the working hours as well as before and after office hours.

1.14. Publications

ni-msme publishes the research quarterly SEDME journal as part of its academic activities. The Institute also publishes books in manuals related to different aspects of MSMEs which supplement the training inputs. Besides it also brings out a monthly news bulletin reviewing its activities during the previous month.

1.15. CAMPUS AND FACILITIES

- 1.15.1. Set amidst a sprawling, serene campus, **ni-msme** is ideally located for academic and training pursuits. Natural and peaceful surroundings, perfect landscaping and lush greenery compete with each other to help the participants relax in mind and body. Spacious and ultra-modern air-conditioned classrooms and conference halls with state-of-the-art instructional and functional gadgets, computers with specific software for cutting edge IT courses; advanced laptops and other instructional tools make learning at **ni-msme** a pleasant pursuit. The infrastructure at the Institute includes:

- **Auditorium** : 350 persons capacity
- **Conference Hall** : 125 persons capacity
- 18 Lecture Halls : 30–40 persons capacity (each)
- Faculty work-stations with support services

1.16. Guest Room Complex

- 1.16.1. Clean and comfortable guest rooms that can accommodate over 250 guests, with modern amenities and facilities on par with international standards, clean and hygienic cuisine make the Institute's hostel complex a home away from home for the participants. The attached hospitality wing has the following features:
 - Multi-cuisine mess with 3 dining halls
 - Accommodation – 130 rooms to accommodate 260 persons

- Guests and participants are accommodated in a/c or non a/c rooms, with suites for VIPs and dignitaries.
- All rooms are provided with TV, Wi-Fi, and telephone.



Guest Rooms Block

1.17. Sports and Games

- 1.17.1. A Jogging Track and Gym for the fitness freaks, Tennis, Volleyball and Football courts for the outdoor sports lovers, indoor facility for Badminton, Table Tennis, Chess and Carroms are provided within the campus.

1.18. Recreational Facilities

- 1.18.1. The amphitheatre Kalangan provides an ideal platform for staging entertainment items and for showcasing the creative talents of the participants.



International participants presenting a cultural programme at the amphitheatre

1.18.2. **MUSINGS** is another ideal outdoor location in the campus, set amidst tall trees with a pond, best suited for get-togethers. **UTSAV**, **VANASTHALI** and **PRERANA** are other ideal locations for outdoor and indoor meetings and social gatherings.

1.19. Herbal Vista

1.19.1. Pursuant to the efforts of the Institute the A.P. State Medicinal and Aromatic Plants Board, Government of Andhra Pradesh, Hyderabad had sanctioned a grant of Rs.20.00 lakh, of which Rs.12.00 lakh was released during the year for the purpose of development of a herbal garden in the campus.

1.19.2. The work relating to the herbal garden, which was named as 'Herbal Vista', opposite to the B-Block in the campus, is in progress. The Herbal Vista was inaugurated by Shri C.K. Mishra, IAS, Joint Secretary (SME), Ministry of MSME on 14th March, 2013.



Inauguration of Herbal Vista by Shri C.K. Mishra, IAS, Joint Secretary to GoI, MoMSME

1.20. STAFF STRENGTH OF THE INSTITUTE

1.20.1. The staff strength of the Institute as on 31st March, 2013 is indicated in the following table:

Group	Sanctioned strength	Posts filled	Posts vacant
A	23	16	07
B	05	04	01
C	98	71	27
Total	126	91	35

1.21. Retirements

1.21.1. The following employees retired from the service of the Institute during the year under report.

S.No.	Name of employee	Designation	Date of retirement
A.	Academic Staff		
1.	Shri N.V.N.S. Dev	Associate Faculty Member	31.07.2012
B.	Non-Academic Staff		
1.	Shri B. Venkataiah	Electrician	31.07.2012
2.	Shri B. Triloknath	Electrician	30.09.2012

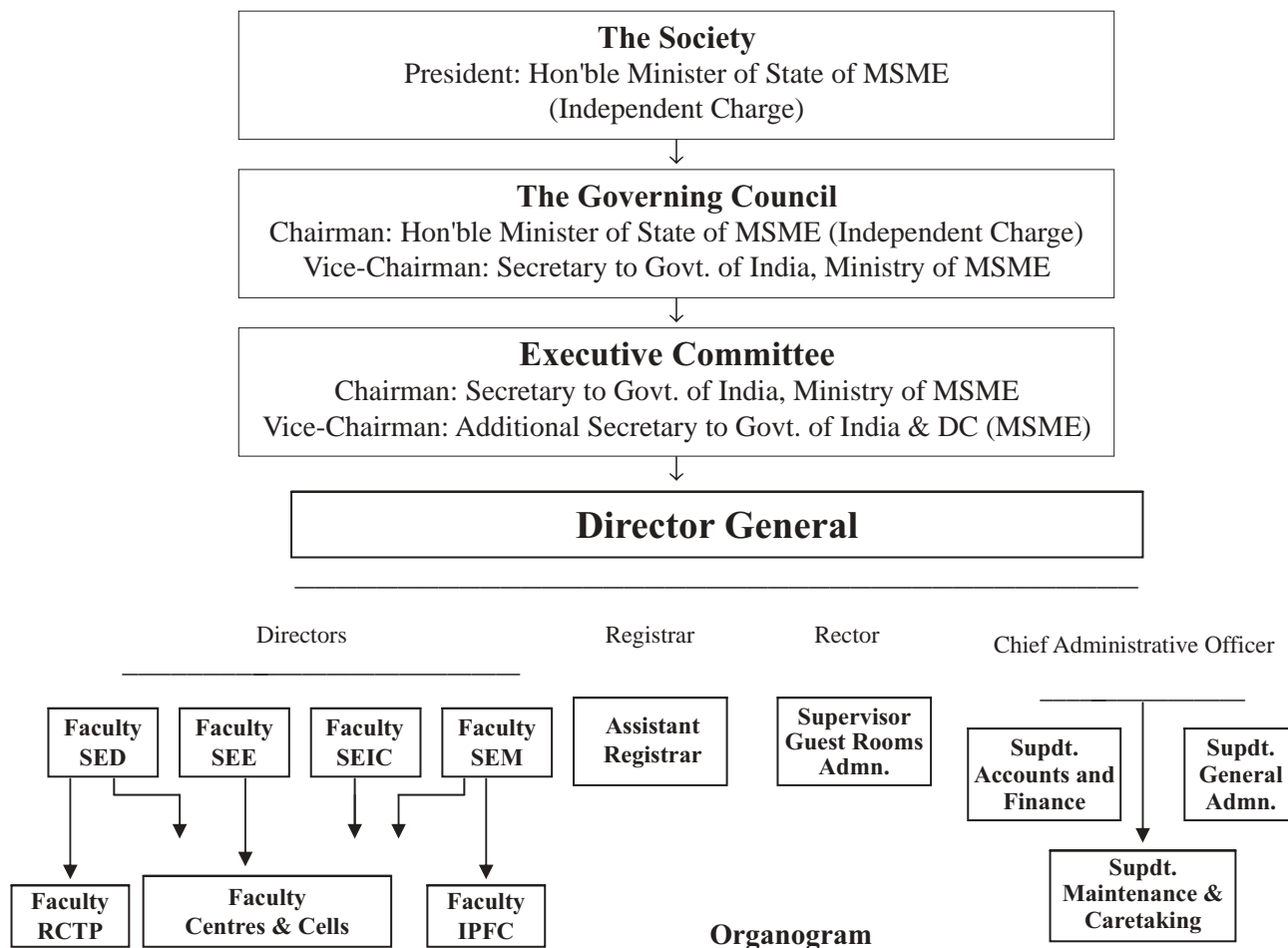
3.	Smt. K. Satyavani	Superintendent	31.10.2012
4.	Shri V. Yadaiah	Admn. Assistant	30.11.2012
5.	Shri V. Srinivas	Superintendent	31.12.2012
6.	Shri L. Ashok Kumar	Sr. Stenographer	31.01.2013
7.	Shri L. Narsing Rao	MTA (Security)	28.02.2013
8.	Shri M. Kariappa	Superintendent	13.03.2013
9.	Shri S. Narayana	Sr. Admn. Asst.	31.03.2013
10.	Shri Sarvan	MTA	08.01.2013 (death)

1.22. Appointments

1.22.1. The following persons have joined the Institute's services during the year.

S.No.	Name of employee	Designation	Date of joining
A.	Academic Staff		
1.	Shri Divyendu Choudhary	Faculty Member	25.10.2012
2.	Shri Jayakar Rao Gutty	Faculty Member	26.10.2012
3.	Smt. V. Swapna	Associate Faculty Member	16.11.2012
4.	Shri J. Koteswara rao	Associate Faculty Member	09.11.2012
5.	Shri Upendra Kumar Maurya	Associate Faculty Member	21.11.2012
B.	Non-Academic Staff		
1.	Smt. Sujatha Rupner	Telephone Operator	17.08.2012

1.23. The organizational structure



CHAPTER - 2

GROWTH AND PERFORMANCE

2.1. The National Institute for Micro, Small and Medium Enterprises, since its inception as Small Industry Extension Training Institute, was dependent on the Government of India in meeting its recurring and non-recurring expenditure every year.

2.1.1 Pursuant to the recommendations of the 5th report of the Expenditure Reforms Commission and the directives from the Government of India, the Institute entered into new avenues of income sources and such efforts helped the Institute become self-supporting from 2001-02 in meeting its recurring expenditure every year. However, grants for specific purposes for meeting expenditure as one time grant and financial assistance at pre-determined hourly rates for conducting entrepreneurship and skill development programmes under the Scheme of Assistance to Training Institutions (ATI) of the Ministry are being extended.

2.2. PHYSICAL PERFORMANCE

2.2.1. The total number of programmes conducted and participants trained; and research and consultancy projects executed during 1962-63 to 2012-13 are indicated in the following table.

No. of Training Programmes	No. of participants trained	Research and consultancy projects
8,534	2,84,522	866

Table 1: Physical performance from inception

2.2.2. The number of participants trained includes 8,000 executives from 134 different developing countries, who had attended the International programmes conducted exclusively for the nominees sponsored under TCS of Colombo Plan and ITEC/SCAAP of the Ministry of Finance and Ministry of External Affairs, apart from international funding agencies.



International Participants and Faculty of the Institute

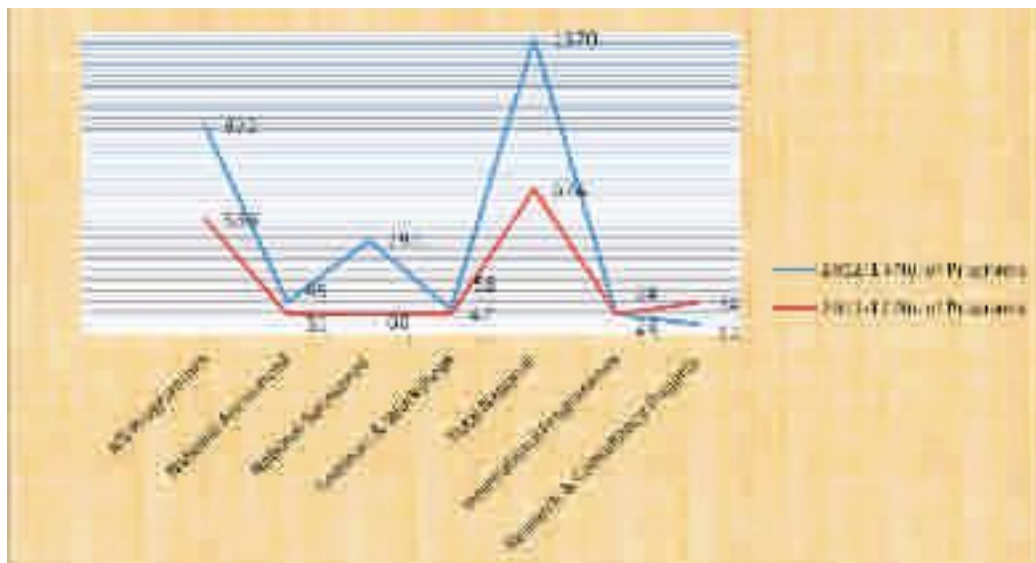
2.2.3. The year 2012-13 has witnessed an increase by 82% in the programmes and by 91% in the number of participants. The major increase was in the national sponsored programmes (385%), which was on account of certification of trainees of SETWIN-conducted skill development programmes. The National announced programmes had also recorded an increase of 58% over the previous year. However, there was a decline in the research and consultancy projects as the anticipated projects from different Ministries/Departments did not materialise.

2.2.4. The physical performance for the year 2012-13, compared with the previous year, is indicated in the following table.

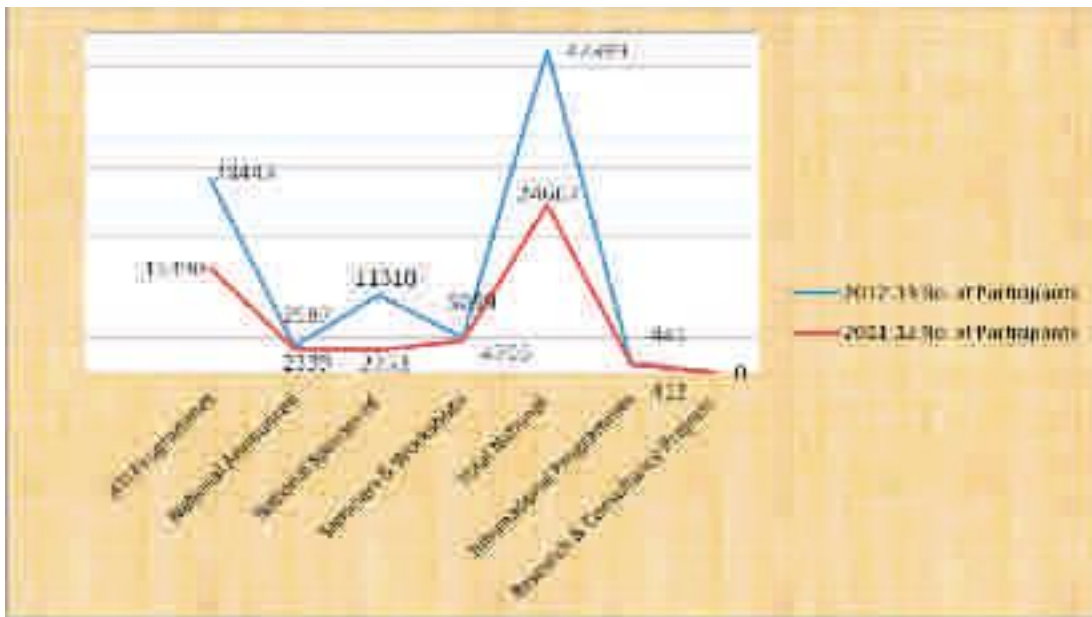
Activity	Programmes			Participants		
	2012-13	2011-12	% Growth	2012-13	2011-12	% Growth
ATI Programmes	972 <i>(853)</i>	536 <i>(550)</i>	81%	28443 <i>(25590)</i>	15390 <i>(15759)</i>	85%
National Announced	49 <i>(54)</i>	31 <i>(39)</i>	58%	2587 <i>(4067)</i>	2339 <i>(1663)</i>	11%
National Sponsored	291 <i>(175)</i>	60 <i>(128)</i>	385%	11310 <i>(6612)</i>	2233 <i>(4259)</i>	406%
Seminars and Workshops	58 <i>(58)</i>	47 <i>(39)</i>	23%	5059 <i>(1653)</i>	4705 <i>(2934)</i>	08%
Sub-Total National	1370 <i>(1140)</i>	674 <i>(756)</i>		47399 <i>(37922)</i>	24667	
International Programmes	24 <i>(24)</i>	24 <i>(24)</i>	--	441 <i>(541)</i>	412 <i>(401)</i>	7%
Research and Consultancy Projects	12 <i>(12)</i>	74 <i>(77)</i>	-84%	--	--	--
Total	1406 <i>(1176)</i>	772 <i>(857)</i>	82%	47840 <i>(38463)</i>	25079	91%

Note: Figures in italics and in brackets indicate the targets.

Table 2: Physical performance



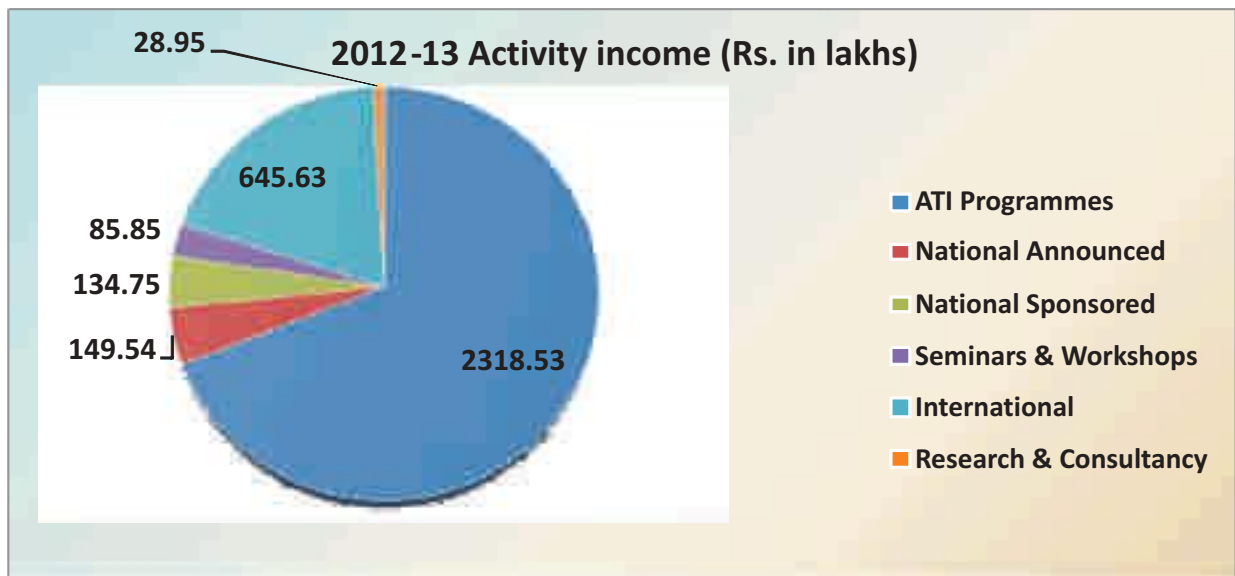
Graph 1: Programmes 2012-13 & 2011-12



Graph 2: Participants 2012-13 & 2011-12

2.3. FINANCIAL PERFORMANCE

2.3.1. A 59% growth has been achieved in the income of the Institute from its various activities: from Rs.2,168.08 lakh in 2011-12 to Rs.3,441.66 lakh for 2012-13. This was possible on account of the efforts of the Institute in conducting not only innovative programmes but also executing more programmes than in the previous year.



Graph 3: Activity income

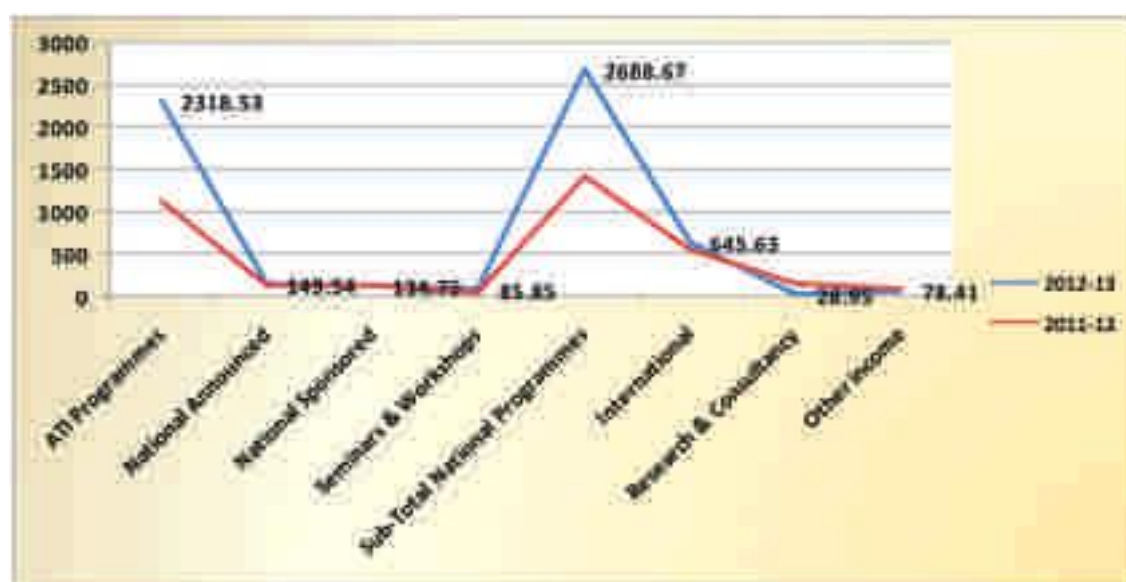
2.3.2. The surplus generated for the year has also relatively increased from Rs. 216.9 lakh in 2011-12 to Rs. 484.98 lakh for 2012-13. The income, expenses incurred and surplus generated against each activity indicate the above position.

(Rs. in lakhs)

Description (Programmes/Projects)	2012-13			2011-12		
	Income Rs.	Expenses Rs.	Surplus Rs.	Income Rs.	Expenses Rs.	Surplus Rs.
ATI Programmes	2318.53	2252.26	66.27	1117.58	1127.01	-9.43
National Announced	149.54	81.9	67.64	128.62	90.43	38.19
National Sponsored	134.75	63.5	71.25	127.63	74.17	53.46
Seminars & Workshops	85.85	34.62	51.23	37.53	20.57	16.96
Sub-Total National Programmes	2688.67	2432.28	256.39	1411.36	1312.2	99.18
International	645.63	486.81	158.82	548.08	456.34	91.74
Research & Consultancy	28.95	25.07	3.88	134.25	159.91	-25.66
Other income	78.41	12.52	65.89	74.39	22.72	51.67
Total	3441.66	2956.68	484.98	2168.08	1951.15	216.9
Growth in %	59%			6%		

Table 3: Financial performance

2012-13 Activity income (Rs. in lakh)



Graph 4: Activity income

2.4. Services rendered to different Ministries and other clientele

Sl. No. Name of the Ministry/Department

1. Ministry of Micro, Small and Medium Enterprises
2. Ministry of External Affairs
3. Ministry of Food Processing Industries
4. Ministry of Housing and Urban Development
5. Ministry of Employment and Training, Director General of Employment and Training
6. Ministry of Finance, Department of Economic Affairs
7. Ministry of MSME, Development Commissioner (MSME)
8. Ministry of Textiles, Development Commissioner (Handicrafts)
9. Ministry of Textiles, Development Commissioner (Handlooms)
10. Ministry of Science & Technology, Department of Science & Technology

11. Ministry of Heavy Industry and Public Enterprises, Department of Public Enterprises
12. Ministry of Development of North East Region
13. Ministry of Finance, Security Printings Minting Corporation of India Ltd
14. Ministry of MSME, Khadi & Village Industries Commission
15. Ministry of MSME, Coir Board
16. National Fish Development Board
17. Geological Survey of India
18. National Backward Caste Finance & Development Corporation
19. National Mineral Development Corporation
20. National Institute of Pharmaceuticals Education and Research (NIPER)
21. National Bank for Agriculture and Rural Development (NABARD)
22. Institute of Company Secretaries of India (ICSI)
23. Department of Rural Development, Govt., of Andhra Pradesh
24. Department of Women & Child Welfare, Govt. of Andhra Pradesh
25. Employment Generation & Marketing Mission (EGMM), Govt. of Andhra Pradesh
26. Department of Industries & Commerce, Govt. of Andhra Pradesh
27. Rashtriya Madhyamika Siksha Abhiyan (RMSA), Govt. of Andhra Pradesh
28. Industries Department of Bihar
29. Industries Department of Karnataka
30. Industries Department, Government of Kerala
31. Industries Department of Orissa
32. Industries Department of Madhya Pradesh
33. Industries Department of Maharashtra
34. Industries Department of Sikkim
35. Industries Department of Tamil Nadu
36. Industries Department of Uttar Pradesh
37. Industries Department of West Bengal
38. Maharashtra State Minorities Commission, Mumbai
39. APITCO, Hyderabad
40. Self-Employment and Training in Twin Cities of Hyderabad, Govt. of Andhra Pradesh
41. Andhra Bank
42. State Bank of India
43. HDFC
44. Oriental Bank of Commerce
45. ICICI Bank
46. Family Health International, Hyderabad
47. Nagarjuna Construction Company Ltd., Hyderabad
48. APMAS, Hyderabad
49. Aide et Action, Hyderabad
50. Krishi Vignan Kendras
51. America India Foundation, New Delhi
52. Apollo Hospitals
53. BASIX
54. Sri Ram Corporation
55. Heritage Foods
56. Femi Care Hospital
57. Chetana Society, Hyderabad
58. William J. Clinton Foundation

CHAPTER - 3

SKILL DEVELOPMENT PROGRAMMES UNDER ASSISTANCE TO TRAINING INSTITUTIONS (ATI) SCHEME

3.0. SCHEME OF ASSISTANCE TO TRAINING INSTITUTIONS

- 3.1. The Ministry of Micro, Small and Medium Enterprises promotes the development of micro and small enterprises in the country with the objective of creating self-employment opportunities and upgrading the relevant skills of existing and potential entrepreneurs. In order to promote the establishment of new enterprises and creation of new entrepreneurs the Ministry has been implementing various schemes and programmes.
- 3.1.1. As part of such schemes, the Ministry had launched during the last quarter of 2009-10 a new scheme, “Assistance to Training Institutions”, in order to ensure that young entrepreneurs are encouraged and suitably equipped to take up new ventures, by imparting to them entrepreneurship and skill development training through three national level Entrepreneurship Development Institutes.
- 3.1.2. National Institute for Micro, Small and Medium Enterprises, one of the three national level Entrepreneurship Development Institutes, has been playing a major role, as APEX Institution of the Ministry in the implementation of this scheme.

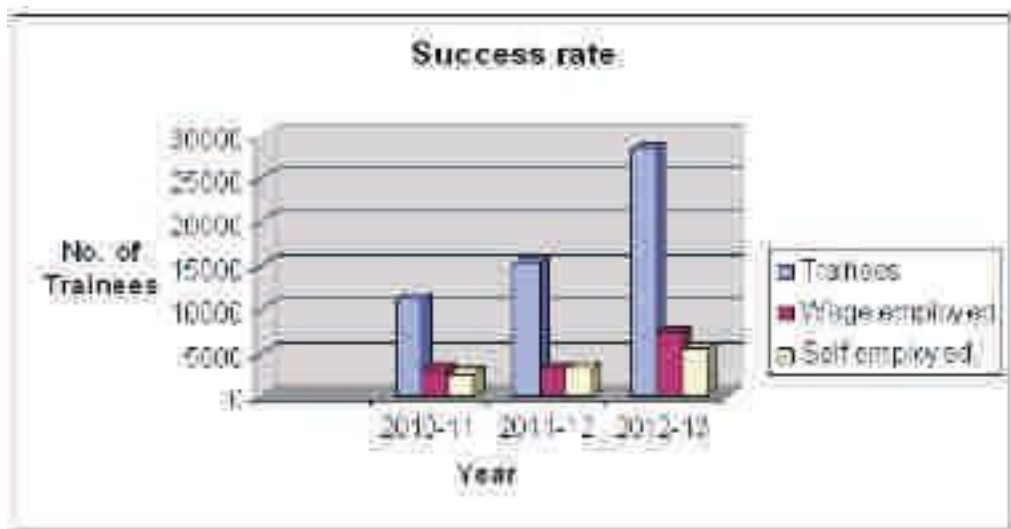


Entrepreneurship & Skill Development Programmes Valedictory

3.1.3 The number of programmes conducted, participants trained and number of trainees who have achieved self-employment and wage employment are indicated in the following table.

Year	Programs (in number)	Trainees (in number)	Achievement (success rate)				
			Wage employed		Self employed		Overall %
			No.	%	No.	%	
2009-10	07	170	--	--	--	--	--
2010-11	411	11,166	3,041	27.23	2,619	23.46	50.68
2011-12	536	15,390	3,219	21.00	3,091	20.00	41.00
2012-13	972	28,443	7,394	26.00	5,398	19.00	45.00
Total	1926	55,169	13,654	25.00	11,108	20.00	45.00

Table 4: Skill Development Programmes and Participants



Graph 5: Success rate of beneficiaries

3.1.4. The Ministry had approved and allotted 1,292 programmes, against which 433 programmes were actually conducted through Partner Institutions covering 12,286 beneficiaries; and 539 programmes covering 16,157 beneficiaries were conducted by the Institute itself. As against the total financial assistance involved of `2,318.53 lakh, assistance released by the Ministry was `1,441.07 lakh and the balance of `877.46 was due to be released as on 31st March, 2013.



Hon'ble Minister of State of MSME (Independent Charge) at inaugural of skill development programmes in Karnataka State

3.1.5. The Partner Institutions of the Institute in different States of the country conducted the programmes allotted to them:

Sl. No.	Name of the Partner Institution	Number of	
		Programs	Beneficiaries
1	Abhinav Institute of Technology and Management, Thane	11	275
2	Agnel Entrepreneurship Development Institute, Verna, Goa	10	206
3	ASSIST, Ongole, Andhra Pradesh	10	250
4	Association of Women Entrepreneurs of Karnataka (AWAKE), Banglore, Karnataka	14	420
5	Bhagavatula Charitable Trust (BCT) Visakhapatnam, A.P.	17	425
6	Boopathi Educational & Social Trust Virudhnagar, Tamilnadu	10	300
7	Centre for Entrepreneurship Development (Hyd), Hyderabad, A.P	20	600
8	Centre for Entrepreneurship Development (CED), Madurai, Tamil Nadu	24	720
9	Centre For Entrepreneurship Development Madhya Pradesh (CEDMAP), Bhopal, Madhya Pradesh	31	919
10	Centre For Entrepreneurship Development Of Karnataka (CEDOK) Dharwad, Karnataka	40	1179
11	CIPET-IDA, Hyderabad, A.P.	06	180
12	Entrepreneurship Development Institute, Chennai, Tamil Nadu	34	835
13	Gulbarga Industrial Estate Manufacturers Association, Gulbarga, Karnataka	12	360
14	Institute of Entrepreneurship Development, Dharmapuri, Tamil Nadu	07	210
15	JSS Rural Development and Self Employment, Mysore, Karnataka	06	150
16	KITCO Ltd, Cochin, Kerala	18	478
17	Matha Educational Trust, Vellore, Tamil Nadu	08	240
18	Maharashtra Centre for Entrepreneurship Development Aurangabad, Maharashtra	29	870
19	MITCON Consultancy Services Ltd Pune, Maharashtra	21	630
20	Periyar Technology Business Incubator (PERIYAR TBI), Thanjavur, Tamil Nadu	08	200
21	Participatory Rural Development Initiatives Society (PRDIS) Hyderabad, A. P.	12	355
22	REEP Trust, Namakkal	08	240
23	Swami Ramananda Thir tha Institute Of Rural Technology, Jalapur (V), Bhoodhan Pochampally, Andhra Pradesh	11	330
24	Suraj Foundation, Sangli, Maharashtra	10	300
25	TIME Industrial and Entrepreneurship Development Institute, Kollhapur, Maharashtra	18	540
26	Voluntary Association for People Service (VAPS), Madurai, Tamil Nadu	08	240
27	VIT University, Vellore, Tamil Nadu	10	300
28	Power, Tamilnadu	08	200
29	Vidyabharathi, Kerala	05	124
30	KSKSR Trust, Thiruvanannamalai	03	90
31	Flory & Agricultural Trust, Palakkad	04	120
Total		433	12286

3.2. Success Stories

3.2.1. Dealership in Solar Equipment

- 3.2.1.1. Mr. Satish Kumar, Son of Mr. M. Sanamallaiah is the native of Sathegala village located in Kollegal taluk of Chamarajanagar district of Karnataka. His parents were retired government employees. Mr. Satish has completed his B.Tech in Mechanical Engineering and worked in M/s RK Solar Power Systems Pvt. Ltd., for about 15 years. After getting this experience, he thought of starting his own business in the same field. He applied for a loan under PMEGP through the DIC. Unfortunately, he could not succeed in his mission. Later, he came to know from the DIC that the Government of India is implementing the PI scheme through which EDP and skill development trainings are being provided to unemployed youth free of cost. Then he contacted **ni-msme**, Hyderabad and was directed to AWAKE, Bangalore, as this organisation was implementing the scheme as one of the Partner Institutes of **ni-msme**. Mr. Satish joined the EDP conducted by AWAKE. After completion of 12 days EDP training course, he gained knowledge in marketing techniques, institutional and credit support, project report preparation, taxation and other regulations for setting up of small scale enterprises and also felt confident of starting the business once again.
- 3.2.1.2. Mr. Satish started his own business by taking dealership for the products of the company M/s EMVEE SOLAR Systems Private Limited, one of the leading manufacturers of solar devices in India. Since then, he has been doing well with guidance from AWAKE. He employed 3 persons in his business. His monthly income is Rs.15,000/- per month excluding expenditure.

3.3. Tea Powder Packing Unit

- 3.3.1. Ms. Suchitra Devi aged 40 hails from Vijayawada, Andhra Pradesh. She came to know about the ESDPs conducted under the PI Scheme through the advertisement given by the Centre for Entrepreneurship Development (CED), Hyderabad, a Partner Institute to **ni-msme**. She then contacted the local coordinator at Vijayawada and after the counselling process she joined the ESDP in Food Processing at the Vijayawada Training Centre of the CED.
- 3.3.2. She participated in the ESDP conducted during 12 Nov – 20 Dec 2011. She was given orientation on self-employment opportunities in food processing, EMT, enterprise creation, support services and other aspects relating to starting self employment venture in food processing. After the training, Ms. Suchitra gained confidence to start a trading unit – M/s VNR Traders - for distribution of tea powder in the ALEAP Industrial Estate. Ms. Suchitra invested ₹ 20 lakh in the unit, and is providing employment to about 40 persons. She is earning around ₹ 2 lakh per month from this unit. She was also awarded a certificate by the Ministry of MSME.
- 3.3.3. Further, Ms. Suchitra has also started another enterprise for manufacturing vermicelli, with a capital of ₹ 20 lakh under the name of the unit “M/s Vamsi Traders”. This unit is providing employment to about 15 persons and the income from this unit is ₹ 2.8 lakh per month.
- 3.3.4. This is the success story of Mr. Thamodharan, who underwent ESDP Training in Food Processing conducted by CED (Tamil Nadu) as a partner institution of **ni-msme**, Hyderabad, during August – September, 2012.
- 3.3.5. Mr. Thamodharan has established a Badam Milk producing company with an investment of ₹3 lakh, and his monthly income is ₹ 15,000/-. He has now employed three persons, and has engaged more agents to sell his product.

- 3.3.6. Although Mr. Thamodharan, did not avail any bank finance, he was advised to avail financial assistance under one of the existing Government schemes such as, UYEGP, PMEGP and NEEDS for his expansion programmes.



3.4. Small Farmer Became an Entrepreneur

- 3.4.1. Mr. G. Laxma Reddy aged 35 years, Son of Mr. G. Sai Reddy, Karvena village in Boothpur mandal of Mahaboobnagar District. He got trained in **Motor Winding & Pumpset Repair** through the Entrepreneurship Skill Development Programme of National Institute of Micro, Small and Medium Enterprises (NI-MSME), organised by Participatory Rural Development Initiatives Society (PRDIS), Hyderguda, Hyderabad, a partner institution of NI-MSME.



- 3.4.2. Laxma Reddy is a marginal farmer with 5 family members. He has been cultivating since long but the income is not sufficient to run his family. Besides, the income was seasonal income not regular. Hence he wished to learn some off-farm skill which will help him to supplement his family income. He decided to learn motor winding and pumpset repair as it has more demand and he can work at it part time apart from his regular field work. Laxma Reddy was selected as one of the trainees for training in motor winding, conducted from 15th November to 26th December 2012. Subsequently he was awarded a certificate by **ni-msme** and PRDIS.
- 3.4.3. After the training, Laxman Reddy started working on motor winding at his own place and earning on an average ₹ 8,000 per month. Now he is very happy with this additional money and is cultivating his farm as well at his own village with out any financial problems.

3.5. Agriculture Labourer turned into an Entrepreneur

- 3.5.1. **Mr. G. Anjaneyulu** aged 35 years, has passed 10th class. He is the son of G. Buddanna, and lives in Thatiparthi village of Boothpur mandal, Mahaboobnagar district. He got trained in **Motor Winding & Pumset Repair** at the training Centre at Kothamolgara in Mahaboobnagar district through the Entrepreneurship Skill Development Programme of National Institute of Micro Small and Medium Enterprises (**NI-MSME**), organised by Participatory Rural Development Initiatives Society (PRDIS), Hyderguda, Hyderabad, a partner institution of **NI-MSME**.



- 3.5.2. Anjaneyulu is an agriculture labourer, belonging to BPL family. His family has four members: mother and two sisters. The availability of work is based on agriculture season; during the lean period they do not have any work so no income. Hence, he wanted to learn some off-farm skills in order to get livelihood during off seasons. He contacted the PRDIS coordinator. Anjaneyulu was selected as one of the trainees for training in Motor winding organised during 15th November to 26th December 2012.
- 3.5.3. Anjaneyulu has now set up a shop with his own investment and is working successfully, with 3 assistants, at Boothpur Mandal. He is earning ₹ 10,000/- per month.

3.6. Case Study of ESDP in Two-Wheeler Repairing Skills

- 3.6.1. Nanded is a district situated in the Marathwada region of Maharashtra. There lived a family consisting of four member's altogether. Sambhaji is the elder son of the family with one sister. Sambhaji is a daily wage farmer.
- 3.6.2. MITCON had released a advertisement for two-wheeler repairing training programme at Loha. Then the field staff of MITCON created awareness regarding the importance of Entrepreneurship Skill Development Programme on 'Two wheeler repairing' which is being conducted with the collaboration of **ni-msme**. Sambhaji joined the Programme in two-wheeler repairing at the Training Centre of MITCON. He did apprenticeship for two months to get a good hold on practical aspects, and subsequently started his own service centre in the name of Satguru Garej at Loha. Now he is giving economic support to his family.



3.7.. Case Study of ESDP in Cosmetology & Beautician Skill:

- 3.7.1. Karla Nirmala lives at Vetapalem village along with her husband and two children, who are studying 5th and 4th standard respectively. She has done graduation and Bachelor of Education as well. However, she could not get a Government teacher job. With her husband she started a business, Karla Handloom works, at Chirala. She used to look after the handloom work management. The business did not run properly because of not choosing the correct place. They incurred heavy loss in the business. Their financial condition became very tight. At this point she came to know about the ESDP in Cosmetology & Beautician skill, which was going to be conducted by ASSIST at Vetapalem Training centre.
- 3.7.2. Nirmala joined the course and worked hard to get perfection in what she was learning. The topics taught were shaping the eye brows, Facial, Bleaching, Applying henna, Bridal make-up, Mehendi, Pedicure, Manicure, Gold facial, Shanza facial etc. After completion of the course, she purchased the essential equipment in order to start a beauty parlour. In one of the rooms, she kept all the beauty parlour equipment.



3.7.3. Now, Nirmala is very happy and proud for having a better livelihood. She is very much thankful to the Ministry of MSME for providing this opportunity. She would like to express her gratitude to **ni-msme** and ASSIST for providing the training and giving the opportunity for getting a better livelihood opportunity in her life.

3.8. Case Study of ESDP in Motor Rewinding & pump set repairing Skill:

3.8.1. Subhani Babu is a native of Chinupalli village of Ballikurava mandal. He joined the ESDP in Motor Rewinding and Pumpset Repairing skill development programme conducted by ASSIST Vocational training centre.

3.8.2. During the training period, he was taught about various Electrical Tools, Electrical Theme about voltage resistance, Volts and current, Conductors and insulators, Soldering, Winding and repairs of ceiling fan, table fan, mixer grinding and iron box, Single phase motor winding and connecting, Three phase motor winding and connecting, Magnetism and Electro Magnetism, Advantages of AC and DC. After completion of the course the Ministry of MSME had issued a certificate for his future need.

3.8.3. After finishing the training, Subhani Babu started his own work shop at Martur and named it as “Subhani Motor Rewinding works”. He is also giving opportunity for youth to work as an apprentice. He is very proud and happy now, as he has got not only good livelihood opportunity but is also able to provide employment to a few others. He is earning ₹ 18,000/- per month. He would like to express his sincere gratitude to Ministry of MSME, New Delhi, **ni-msme**, Hyderabad and ASSIST for providing the training.



3.9. Electrical Gadgets Repairing



3.9.1. K. Sandeep has been a business oriented person since his schooling days. He had always wanted to start his own business and provide support to his family, and give employment to some unemployed youth. He hails from a poor family consisting of father, mother, and two sisters. His father, who is a tailor, was barely able to support the family.

Sandeep came to know about **ni-msme** training programmes in Nalgonda. He enquired about all the courses offered by **ni-msme**, and selected electrical gadgets repairing course and completed the training successfully.

3.9.2. He started his own business and is earning ₹ 4,000 to ₹ 5,000 per month.

3.10. Cyber Café

3.10.1. D. Srinivasu lives in Ramachandrapuram, East Godavari, A.P. He has a bachelor's degree, and is a bachelor living with his parents.

3.10.2. Immediately after completion of the training programme, with the guidance of **ni-msme**, Srinivasu initiated action for opening a small venture. Without minding the hardship, he started his unit within two months from the date of the completing the skill training, by the name of S.L. Computers, in his residential area.



3.10.3. Before attending the training programme, Srinivasu had one computer. After the training, he received a loan of ₹ 1.50 lakh from the SBI. He purchased two more computers and started a computer servicing centre with ₹ 3 lakh capital investment. He is earning ₹ 25,000/- per month and has employed three more persons.

CHAPTER - 4

ACTIVITIES OF THE INSTITUTE

4.0. NATIONAL PROGRAMMES

4.1. During the year, 340 national programmes were conducted by the Institute. As many as 13,897 officers/executives of different Ministries/Departments including educated youth were attended these programmes.

The 340 programmes conducted during the year include the following special programmes for different organisations:

- i) Gold Appraiser for officials of ICICI Bank (2 programmes) – 52 participants
- ii) Capacity Building Programmes for ITI Principals and Senior Lecturers (3 programmes) – 77 participants
- iii) SPMCIL: Developing Skills and Talents of MSME Employees – 55 participants



Mr. Manoranjan Dash, General Manager, HR, SPMCIL, New Delhi at the inaugural function

iv) Stores Inventory Management – 33 participants



Officers of Andhra Pradesh Beverages Corporation in Stores Inventory Management Programme

- v) Project Identification, Preparation of Project Profiles and Project Appraisal for 14 officials of Govt. of West Bengal
- vi) Contemporary Human Resources Management Practices for 22 officials of Govt. of Karnataka



Mr. M.A. Hussain, Joint Secretary (Technical), DPE, Govt. of Karnataka addressing the officials

- vii) Mid-Career Training Programmes for Officers of KVIC (3 programmes) – 58 participants
- viii) Programme for Sales Personnel and Managers of Departmental Sales Outlets of KVIC – 14 participants
- ix) Patent Searching for Engineers, Scientists and Researchers – 29 participants
- x) Awareness programme on Industrial Waste Management – 78 participants
- xi) Capacity Building Programmes (2) for Officials of Govt. of Kerala – 20 participants
- xii) Skill and Livelihoods Development and Implementation (2 programmes) – 48 participants
- xiii) Micro Enterprises Development & Micro Business Centres – 14 participants
- xiv) Empowerment of Women through SHGs – 28 participants
- xv) Convergence of Schemes of Social Sector with other Schemes of Skill Development – 32 participants



Prof. K. Mukkanti, Director (I.S.T), JNTUH addressing the delegates

- xvi) Capacity Building Programmes (5) at different places in four districts for Handicraft Artisans/SHGs/NGOs, etc. – 125 participants
- xvii) Certification of 218 programmes covering 7,934 beneficiaries of Self-Employment and Training in Twin Cities (SETWIN), Govt. of Andhra Pradesh
- xviii) Capacity Building Training Programmes (21) for Key Resource Persons (900), Department of Rural Development, Govt. of Andhra Pradesh
- xix) National Training Programmes (21): Training of Trainers for Business Membership Organisations (BMOs) – 65 participants



4.2. SEMINARS AND WORKSHOPS

- 4.2.1. Fifty-eight seminars and workshops on different subjects were conducted during the year and 5,059 delegates had attended. A few of them are highlighted below.
- 4.2.2. Six workshops on Implementation of the Schemes of Ministry of Food Processing Industries, Govt. of India for the officials of Industries and Commerce Department, Govt. of Andhra Pradesh
- 4.2.3. Recognising the importance of food processing in addressing the issues of agricultural productivity and food prices inflation, the Govt. of India realised that growth impetus and value addition in the sector can be achieved only through effective decentralisation. Therefore the Government of India decided to transfer to the states the responsibility of selection of beneficiaries, implementation and monitoring of the identified programmes for 2012 as part of the centrally sponsored schemes. The programmes are proposed to be implemented through the National Mission on Food Processing (NMFP).
- 4.2.4. In conformity with the proposal by the Union Ministry of Food Processing Industries (MoFPI), the Commissionerate of Industries of the Govt. of Andhra Pradesh has decided, as a first step, to create awareness among its officers regarding the NMFP and the various schemes to be implemented through it. Four of the MoFPI-sponsored schemes have been transferred to the state for implementation through NMFP. They are as follows: the scheme for technology up-gradation/setting up/modernisation/expansion of food processing industries; scheme for supporting cold chain facilities for non-horticultural products; scheme for Human Resource Development (HRD); and the scheme for promotional activities.



Mr. R. Karikal Valaven, IAS, Commissioner of Industries

- 4.2.5. The task of designing and conducting the awareness programmes has been entrusted to **ni-msme**. Accordingly six orientation workshops were organised on Implementation of the Schemes of the MoFPI, GoI, for the officials of the Dept. of Industries, GoAP. Each of the workshops was of two days duration. In all, 217 officers had participated in the six workshops. The delegates were of the ranks of DIC General Managers, Joint Directors, Industrial Promotion Officers, Assistant Directors and Deputy Directors.



Delegates in the Workshops

- 4.2.6. The main focus of the workshop was on identification of issues in developing the guidelines for effective implementation of the schemes. The input coverage included a review of the status of and scope for development of food processing enterprises in Andhra Pradesh. Group discussions were incorporated in the programme design to give stronger focus to practical aspects. For this purpose, the participants were divided into sub-groups so as to facilitate in-depth discussions. Each group came up with concrete suggestions for developing the guidelines.
- 4.2.7. A one-day workshop on Pharma Networks–Innovation & Infrastructure Development was organised by the Institute jointly with the National Institute of Pharmaceutical Education and Research (NIPER), Balanagar, Hyderabad, at the **ni-msme** campus on 22nd November 2012. The workshop was sponsored by the Department of Pharmaceuticals, Ministry of Chemicals & Fertilizers, Govt. of India.
- 4.2.8. Dr. Ahmed Kamal, Director, Indian Institute of Chemical Technology (IICT) and of NIPER-H was the chief guest of the inaugural event. Delivering the inaugural address he said, Indian pharma industry is growing at a very fast pace. It is highly fragmented, and is facing a number of problems with respect to technology upgradation, effluent treatment, low R&D investments, inadequate infrastructure, and so on. The implementation of cluster development programme will help solve the problems to a large extent. As a pilot case, the Union government has made an allocation of ₹ 50 crore per cluster, and three clusters around Hyderabad have been identified for implementation. NIPER is also developing a centre for bulk drugs research, which will be enormously useful to the enterprises. By adopting a planned approach Indian pharma industry will join the ranks of world class drug units.



Dr. C. Rani, Director, SEE was presenting a memento to Mr. Mukesh Gulati. Dr. Ahmed Kamal, Director, IICT (on right) and Dr. GUK Rao, Director, SED (on left) were also present.

- 4.2.9. The themes deliberated upon in the workshop were: 1. Scope for Innovations and R&D in Pharmaceutical Clusters, chaired by Dr. A. Kamal, Director, IICT, Hyderabad; 2. Interventionary Instruments for Infrastructure Development in Pharmaceutical Clusters, chaired by Mr. V. Padmanand, International Expert on Clusters; 3. Policy Environment for Promoting Innovations in Pharma Clusters, chaired by Prof. Mukesh Gulati; 4. Interactions with Entrepreneurs, chaired by Dr. S.S. Vara Prasad, Consultant; themes 5 and 6 - Panel discussions; Strategic Action Plan and Road Map - were combined. The discussions were led by Dr. A.S. Rao, formerly with DSIR, and IIM, Ahmedabad, while Mr. Narayana Reddy, MD, Virchow Labs, Hyderabad; Mr. Padmanand; and Prof. Mukesh Gulati had participated.
- 4.2.10. Mr. M. Chandrasekhar Reddy, Director General of **ni-msme**, addressing the house during the valedictory function, had said that with a very good person to prepare a very good report, a very good agency, a very good consultant with whole-hearted commitment, this implementation will come off satisfactorily. **ni-msme** will take the lead in documenting the proceedings with NIPER, then get in touch with the pharmaceuticals department regarding the work for the three clusters.
- 4.2.11. International Women's Day was conducted on 11th March, 2013. A discussion meet was organized on the theme of "Women gaining momentum professionally and personally". Mrs. Chitra Ramachandran, IAS, Principal Secretary, Public Enterprises, Govt. of A.P. was the Chief Guest. As a public servant, she has narrated the issues concerning women. Padmasri (Dr.) Ananda Shankar, Dancer and Choreographer was the Guest of honour. She inspired and motivated the gathering by her exemplary speech. She shared her fight with the deadly physical ailment, the struggle with life, and her passion-dance. She made everyone to realise the inner strength practised by her. Mrs. Poonam Malakondaiah, IAS, Commissioner, Health & Family Welfare, Govt. of A.P. made an excellent and elaborate presentation on challenges faced by women. She also focused on the decline in the number of girl children and gave a call to improve it.



Mrs. Chitra Ramachandran, IAS, Principal Secretary, Public Enterprises, Govt. of A.P. delivering inaugural address

4.2.12. The workshop on Micro Business Centres for Prospective Entrepreneurs, sponsored by the Ministry of Housing & Urban Poverty Alleviation, was conducted on 27th and 28th March, 2013. Prof. P. Udaya Shanker, Director, School of Enterprise Management in his inaugural address explained the SEWA model which is a proven business model with low investment, simple turn-key operation which suit's any new franchisee with no prior business experience. In this model, a group will be formed and that group allows any one as a partner with leaders in the business and retail industries. He gave example of Bellary, Karnataka which was famous for stitching jeans and selling them, where once there was no business for tailors. He also gave another example of Lijjat Papad. He suggested those features to be incorporated and a model to be designed by the micro business centres to suit the entrepreneurs inclined to start up a small business.



Prof. M. Chandrasekhar Reddy, Director General was giving away participation certificates to the delegates

4.2.13. A national workshop on Empowering the Youth through Enterprise Development was organised for youth including college students, unemployed youth and prospective entrepreneurs, on 18th March 2013. The workshop was sponsored by Andhra Bank, Indian Bank, Allahabad Bank and Indian Bank. Sixty-eight candidates from various parts of Andhra Pradesh had participated in the workshop.

4.2.14. An attempt was made to provide essential inputs like knowledge of various schemes, opportunities and support to those participants aspiring to acquire additional knowledge to start and maintain a business. The workshop was divided in to three technical sessions, viz., Scheme for the promotion of entrepreneurship development among youth; Business opportunities for youth; and Role of financial institutions in enterprise promotion. An eminent person in each technical session shared the knowledge to ignite the minds of the prospective young entrepreneurs. Reading material, supplementing the lectures and discussions, was also provided. It included the characteristics of the entrepreneurs and the soft skills required along with a list of key contact points for seeking information. All participants appreciated the programme and the benefits acquired from the technical sessions, and were satisfied with the clarifications of experts against their queries. The participants had also utilised the opportunity of networking with eminent speakers of the one-day workshop. They were benefited by the bankers' panel discussion and presentations. Participants expressed happiness and were delighted with the deliberations and discussions during the workshop.

4.3. INTERNATIONAL PROGRAMMES

- 4.3.1. Approval was accorded by the Ministry of External Affairs, Govt. of India for 20 international programmes for the benefit of 393 nominees from 73 developing countries who were granted ITEC/SCAAP/TCS fellowships. All these programmes were in four phases; 1st phase: 5 programmes (6th August-26th October, 2012); 2nd phase: 3 programmes (3rd September - 26th October, 2012); 3rd phase: 6 programmes (12th November 2012 - 4th January, 2013); and 4th phase: 6 programmes (21st January-15th March, 2013).



Prof.S.Satyanarayana, Vice Chancellor, Osmania University, Hyderabad was delivering valedictory address

- 4.3.2. Prof. S. Satyanarayana, Vice Chancellor, Osmania University, Hyderabad, Chief Guest for the valediction of 1st and 2nd phases, had commended the painstakingly diligent efforts and the patience of the Director General of the Institute and the programme directors. He had observed that the programmes offered by **ni-msme** are demand driven and topically relevant. They are helping the country achieve its prime objective of accelerating the economic growth. Aimed at developing the expertise in enterprise creation and sustenance, **ni-msme** programmes are found to be immensely useful for application in the developing countries.



International Participants at the valedictory function (I & II Phase)

- 4.3.3. Mr. M. Chandrasekhar Reddy, Director General, **ni-msme** praised all the programme directors for their untiring efforts in organising the programmes, as a result of which the participants of all the programmes have given the ratings of ‘very good’ and ‘excellent’. Further, he said that the participants appreciated the usefulness of the study visits which enhanced their clarity and understating of their subject. He also assured that every effort will be made to implement the suggestions made by the participants in the evaluation forms.
- 4.3.4. Two special programmes under TCS of Colombo Plan were approved by the Ministry of External Affairs. Ten nominees in the first programme (12th – 23rd November, 2012) and eleven nominees in second programme (25th February – 15th March, 2013) had attended.



Shri C.K. Mishra, IAS, Joint Secretary to Govt. of India, Ministry of MSME and Smt. Arundathi Das, IFS, Under Secretary, Ministry of External Affairs awarding the certificates to international participants

- 4.3.5. Two customised programmes at the instance of ARB Apex Bank Ltd., Ghana for their 27 executive were held respectively during 30th July – 31st August; and 29th October – 30th November, 2012.



Director General giving away the certificates

4.4. RESEARCH AND CONSULTANCY PROJECTS

4.4.1. SFURTI Clusters: Interactive Meets with Khadi Artisans at Belur & Dharwad

- 4.4.1.1. **ni-msme** has been providing technical services for Belur and Hebballi Khadi clusters under SFURTI programme. Karnataka Khadi Gramodyog Samyukta Sangha, Bengeri is the implementing agency for the Belur Khadi cluster, whereas Dharwad Taluka Hebballi Kshetriya Seva Sangh is for Hebballi Khadi cluster. As per the cluster diagnosis, various interventions have been implemented for the development of the clusters during 2007-11.
- 4.4.1.2. An interactive meet in each of the clusters to review the impact was organised by inviting spinners, weavers, production managers, repairers and other members of the Khadi Institutions. Prof. K. Surya Prakash Goud, AFM, SED has participated in the meets organised on 24th July 2012 at Dharwad and on 25th July 2012 at Belur, respectively. He advised the implementing agencies and cluster development executives to consolidate the results and prepare a final documentation report.
- 4.4.1.3. During the discussions the artisans had expressed their happiness for the implementation of SFURTI and mentioned that the replacement of Charakas has reduced their physical work and production as well as quality of the product has been improved considerably. Some of the artisans were in a position to earn almost double the wage. The weavers, who were producing 4-6 metres of cloth earlier, were now producing 8-12 metres. A good number of weavers were in a position to earn Rs.700 – Rs. 800 per week with average daily income of Rs. 125/-.
- 4.4.1.4. It is observed that the exposure visits arranged to Gujarat, West Bengal, Orissa, Tamil Nadu and Kerala for the benefit of the artisans helped them to understand the need for change and innovation in their working style and development of new value added products, where as the skill up-gradation programmes helped them to improve their skills and knowledge with respect to product quality and productivity.
- 4.4.1.5. In both the clusters, good number of value added products were introduced with vegetable dyeing and printing and also embroidery. The new products got positive response from the market and increased the profit margin. With renovation of Khadi emporiums, the space is being utilised effectively for product display and attracting the customers. The sales were increased by 40% at Bangalore whereas it was 100% at Dharwad. Apart from the above interventions, various other schemes like Janashree Bima Yojana, ICICI Lombard Health Insurance scheme and other State Government programmes were implemented for the benefit of the artisans and their family members.
- 4.4.1.6. During the interactive meets, the artisans felt that a new scheme has to be introduced for the benefit of the artisan family members and also to attract new artisans to Khadi activity. Some of them suggested establishing small enterprises for producing value added products, innovative marketing strategies for marketing of Khadi products and reorganisation of cotton preprocessing unit for regular supply of raw materials.

4.4.2. Cluster Initiatives in Uttar Pradesh

- 4.4.2.1. National Resource Centre for Cluster Development (NRCD) of **ni-msme** has initiated collection of cluster information, identification of cluster specific issues and scope for development of clusters in the state of Uttar Pradesh. The clusters include artisan based clusters like Nagina wood craving, Meerut band baja, Sultanpur Leather, Bijnour Block Printing, Varanasi Meenakari, as well as industrial clusters like Rampur and Pilibhit Rice Milling, Bareilly Essential Oils, Mau Powerloom, Amroha Textile Waste Processing and Battery /Inverter Manufacturing clusters.

4.4.2.2. **ni-msme** cluster team - Prof. K. Surya Prakash Goud, Mr. Hari Shanker and Mr. Rizwan Ahmed - along with experts from Foundation for MSME Clusters viz., Mr. A.S.K. Sharma, Mr. K.L. Sarkar and Mr. Sagnik Lahari visited all the clusters during 3rd – 30th Sept 2012. They had interacted with the General Managers of District Industries Centres, representatives of industry associations, NGOs, entrepreneurs, bank officials, and other important cluster stakeholders.

4.4.2.3. During the visit the team members had interacted individually with the entrepreneurs and also organised small group meetings for collection of relevant information. The discussions concentrated on genesis of cluster, cluster products, issues related to technology, marketing, infrastructure, finance and human resource development. The officials of Government of Uttar Pradesh have actively participated in the discussions and provided constructive suggestions for development of the clusters. Based on the observations of the team members and interactions held with the stakeholders, a tentative action plan was prepared for each of the cluster. Some of the action plans like Meerut Band Baja, Nagina Wood Craft, Bijour Block printing, Rampur Rice Milling and Moradabad Chandi paper cluster were validated by inviting the officials of industries department, NGOs, industry associations, and other cluster stakeholders.

4.4.3. Activities in Handloom Clusters

4.4.3.1. **ni-msme** has successfully implemented the Integrated Handloom Cluster Development Programme in Barabanki and Mubarakpur clusters. As per the cluster needs and part of the interventions, common facility centres (CFCs) were established in both the clusters. Looms, testing equipment, dyeing facility, block printing, etc., were provided in the centres. In order to utilise and manage the facilities effectively, a consortium was formed in both the clusters. Now the members of the consortia were using the machines for their requirement and encouraging other weavers to utilise the same.

4.4.3.2. Prof. Suryaprakash Goud, Faculty of **ni-msme** visited the CFC at Barabanki and Mubarakpur to interact with the members of consortia and other weavers and understand their requirements for effective functioning of CFCs. Along with Mr. Hari Shanker, Technical Resource Person, Prof. Goud discussed with Mr. Fakir Ali, Mr. Tajuddin, Mr. Intiyaz Ali, Mr. Figa Waris, Mr. Shabbir Ali and other members regarding regular operation of equipment at the Barabanki CFC. The members have shown some of the products of block printing and their future plans for revenue generation to meet the recurring expenditure. Prof. Goud and the CDE of Mubarakpur cluster, Mr. Rizwan Ahmed, discussed with the consortia members namely Mr. Kamarullhuda, Mr. Serajullah, Mr. M. Afzal, Mr. Shabir, Mr. Safi Ahmed, and Mr. Shahid regarding effective utilisation of the machinery. It was also suggested to help women SHGs to manufacture new products with value addition. The members said that a training programme was to be organised on testing equipment for interested weavers and other stakeholders with the support of equipment suppliers.

4.4.3.3. Prof. K. Surya Prakash Goud, along with Mr. Rajesh Pratap Singh Yadav, General Manager, District Industries Centre met Mr. Pranjal Yadav, District Magistrate of Azamgarh to apprise about **ni-msme** activities in the state particularly interventions in the Mubarakpur handloom cluster and preparation of diagnostic study report (DSR) of Jahangunj powerloom cluster. He explained about interventions completed in Mubarakpur cluster and impact of interventions. Major interventions like formation and strengthening of SHGs, training on dyeing, participation in national exhibitions, development of new products, and establishment of common facility centre were highlighted. During the discussions, the Magistrate enquired about the development of new and innovative products in the textile sector and suggested creation of market for the same. Later, Prof. Goud requested to support the Mubarakpur consortium for conducting training programmes with the support of DRDA and NABARD. The Magistrate mentioned his experiences relating to Azamgarh power loom and handloom products, and expressed his willingness to support the sector in all respects.

4.4.4. Evaluation of NBCFDC Schemes in the Union Territory of Pondicherry

4.4.4.1. The Project was sponsored by National Backward Castes Finance and Development Corporation, New Delhi. The Pondicherry Backward Classes and Minorities Development Corporation Ltd.(PBCMDC) , acting as the State channelising agency of NBCFDC, from its inception till the end in November 2012, rendered laudable services to 3,548 beneficiaries of the backward class communities of Pondicherry through the implementation of NBCFDC funded term loan scheme covering 1,411 persons; education loan covering 1,785 persons effective from 2001, and micro credit scheme covering 352 persons from 1st April 2009 onwards, as revealed by the study undertaken at the instance of the NBCFDC, New Delhi.

4.4.4.2. The study covered a sample of 177 beneficiaries of the term loan scheme, 86 beneficiaries of the micro finance scheme and 132 beneficiaries of the education loan scheme. The total of 263 beneficiaries of term loan and micro finance loan beneficiaries were engaged in twenty-two different income generating activities. The study was completed and the report submitted to NBCFDC. The project was coordinated by Prof. N.R. Prasad Reddy, Faculty, School of Enterprise Development.

4.4.5. Socio-Economic status of the entrepreneurs and work force of Textile and Apparel manufacturing Clusters in Solapur, Bhiwandi & Malegaon

4.4.5.1. A study to know the present status of textile and apparel manufacturing enterprises with reference to socio-economic status of the entrepreneurs and work force located at Solapur, Malegaon and Bhiwandi in the State of Maharashtra was taken up during the year. The other objectives of the study included developing strategies for increasing the turn over, establishing new marketing channels, exploring new markets, enhancing production efficiency, attending environmental issues, etc.

4.4.5.2. The study has been conducted by the **ni-msme** faculty with the support of professionals experienced in the UNIDO Cluster Development Methodology. The information pertaining to cluster enterprises, business operations, critical bottle necks that are hindering development of the clusters, and other important data has been collected to analyse the forward and backward linkages of the industry. The researchers had also met the individual public and private service and supporting institutions to analyse their services and identify gaps, to plug the same through interventions. Further the strengths, weaknesses, opportunities and challenges of each cluster were also analysed.

4.4.5.3. Based on the data and inputs from various interactions, cluster specific action plan has been prepared along with the scheduling of the activities for development of the clusters based on the problem analysis and then validated the same with the cluster enterprises and other development agencies involved in the clusters.

4.4.6. Evaluation Study of Export Promotion (Training Programme on Packaging for Exports) Scheme

4.4.6.1. The Office of the Development Commissioner (MSME), Ministry of Micro, Small and Medium Enterprises, Government of India, has entrusted to **ni-msme** the task of carrying out a study of its scheme entitled “Evaluation Study of Export Promotion Scheme (Training Programme on Packaging for Exports)” – a scheme that was being implemented by its field offices, viz., MSME-DIs for the benefit of both the existing as also prospective entrepreneurs across the country engaged in overseas export of their products with accent on export packaging of their products on par with global standards. The objective of the evaluation was to have an insight into the extent of impact of the scheme in achieving the objectives set forth as well as to try and find ways of sustaining continued impact in the days to come by suitably carrying out slight modifications of procedures in vogue, where need be.

4.4.6.2. Based on the information pertaining to the training programmes conducted by MSME-DIs, **ni-msme** had conducted a pilot study at Hyderabad and Tanuku of Andhra Pradesh with a view to getting acquainted with

the modalities / modus operandi to be pursued for successful completion of the task assigned, and finalised the questionnaires designed for collecting the primary data from the target group viz., participants, officials of MSME-DI and concerned IIP faculty. Simultaneously focus was given to collecting the secondary data as found necessary for the study. The study team interacted with the participants of the training programmes as per the sample size, the Directors concerned of MSME-DIs, Programme Directors/ Course Coordinators, IIP faculty concerned at 27 locations in the country apart from talking to representatives of select industry associations concerned for the purpose of collecting primary data.

4.4.6.3. The data collection was in progress and the report with findings was expected to be completed during the following year.

4.4.7. Director KIBT visits ni-msme

4.4.7.1. Mr. Steven Kirui, Director, Kenyan Institute of Business Training accompanied a delegation on trade mission to Hyderabad. In this regard a brief meeting was held on 6th Sept 2012 with the faculty for exploring the areas for possible collaboration. The Director, KIBT suggested a few initiatives i.e., Training of Trainers, Cluster Development and faculty exchange programme, to be taken up by **ni-msme**. Director General Mr. M. Chandrasekhar Reddy assured that joint collaboration work would be taken up at the earliest.



4.4.8. Visit of Kenyan Trade Mission

4.4.8.1. A 15-member delegation on trade mission to India visited Hyderabad during 10-11 September, 2012 to hold B2B meetings with entrepreneurs. In this connection **ni-msme** coordinated the meetings with the entrepreneurs of Hyderabad. The delegation was mainly interested in the lines of personal care products, paints, plastics, FRP, packaging and others. Mr. Sumiyuki Otsuki, Development Economy/GIS in Japan Development Institute (JDI) and Mr. Chimpal Rauniar, led the delegation. The delegation visited the CIPET and Plastics Packaging and FRP units located at Cherlapally industrial area on 10th Sept 2012 and held one-to-one meetings with the entrepreneurs. They also held discussions with the officials of CIPET to enter into collaboration in skill development training in plastics.

4.4.8.2. On 11 September, 2012 a B2B meeting was held, where in 20 entrepreneurs of ALEAP, Jeedimetla Industries Association etc., had presented their products and capabilities in paints, personal care products, engineering industries, herbal and other products. Ms. K. Rama Devi, President of ALEAP also attended the B2B meeting and addressed the Kenyan delegation, and assured of ALEAP help in starting up the ventures.

4.4.8.3. Director General of **ni-msme** Mr. M. Chandrasekhar Reddy also addressed the participants. After completion of the meeting, Mr. Sumiyuki Otsuki, leader of the delegation expressed happiness with the arrangements. He complimented the Director General and the Faculty of **ni-msme** for organising such useful visits and meetings at such short notice. The delegation also visited the Federation of Andhra Pradesh Chambers of Commerce & Industry (FAPCCI) office in the afternoon. They conducted an elaborate meeting with the Kenyan delegation chaired by Mr. Srinivas Ayyadevara, Senior Vice-President, involving more than 25 entrepreneurs engaged in manufacturing different products. After the formal meeting the delegates had one-to-one meeting with entrepreneurs relevant to them and held discussion on possible business tie-ups.

4.4.9. Visit of Nepal Delegation

4.4.9.1. A thirteen-member Nepal delegation led by Mr. Kabir Kumar Chitrakar, Senior Programme Officer, GIZ, and Mr. Chakrapani Timalina, GIZ visited **ni-msme** on 8th November 2012 as part of their study tour. The objective was to understand the best practices adopted by the SME sector in India. The delegates from the following organisations were present and participated in the discussions.

4.4.9.2. Ministry of Industry (MoI), Industrial Enterprise Development Institute (IEDI), Federation of Nepalese Chamber of Commerce & Industry (FNCCI), Youth & Self-Employment Programme of Ministry of Finance (YSESEF), Council for Technical Education & Vocational Training (CTEVT), Cottage & Small Industries Development Board (CSIDB), and GIZ, Nepal, and entrepreneurs from food industry.

4.4.10. Activities of Resource Centre for Traditional Paintings in Handicrafts (RCTP)

4.4.10.1. The RCTP of **ni-msme** had organised a summer art camp at its premises. The duration of the camp was from 23-04-2012 to 31-05-2012. During this art camp, the learners had the opportunity to get acquainted with Indian traditional art, learning from the basics.

4.4.10.2. The main aim of the art camp was to give expose the participants to Indian traditional Paintings like Madhubani and Worli. There was tremendous response from the students and parents. In all 27 students had participated in this art camp. It was a good experience and very encouraging for planning similar events in future.

4.4.10.3. After completion of the art camp, the traditional paintings drawn by the ART CAMP STUDENTS were displayed during the visit of Sri C.K Mishra, IAS, Joint Secretary (MSME). RCTP was updated and displayed all the traditional paintings with their related history including the artist's details. The national and state level award winners' details were also displayed.

4.4.10.4. Shri C.K Mishra I.A.S., Joint Secretary of MSME – Government of India, during his recent visit to **ni-msme**, along with Director General Prof. M. Chandra Sekhar Reddy, Shri NVNS. Dev Director (SED) visited RCTP.



Shri.C.K.Mishra, I.A.S [JS-MSME] along with Director General at RCTP

Director (SED) explained to the Joint Secretary about RCTP and the display of traditional paintings. He also verified the documentation reports of Traditional Paintings. He expressed satisfaction over the display of selected traditional paintings as well as the background information. He appreciated the students' paintings, which were on display and also the traditional paintings of the artists.

4.4.10.5. Discussions were held with artists about art camps for artisans and conducting art exhibitions to promote the traditional paintings. The display included the details such as rate tags, artists name, and paint work details. As part of promotional activity, contact was made with the officials of similar organisations like Lepakshi and marketing opportunities were discussed. These discussions resulted in an assurance from Lepakshi for purchase of art pieces from RCTP (Gond Art, Patachitra and Worli)

4.4.10.6. The members of RCTP also met Sri Srinivasan, Development Commissioner (handicrafts) and got an opportunity to discuss about the art work of RCTP.

4.4.10.7. The RCTP had organised another Art Camp and Exhibition with Traditional Artisans in collaboration with Tourism Plaza, GMC Balayogi Paryatak Bhavan, Greenlands, Begumpet, Hyderabad from 29th June to 5th July 2012. The programme was inaugurated on 29th June 2012 at 4.00 PM by Smt. Chandana Khan, IAS, Special Chief Secretary and Chairperson, YAT&C Dept. and Shri Anjaneya Reddy, IPS (Rtd), was the Guest of Honour.

4.4.10.8. In this connection, the following nine artists with different traditional art background were invited. They displayed their traditional paintings and also attended to art work at the camp by using the eco friendly materials and demonstrated.

Sl.No	Artist name	Art work	Artist location
1	Sri Indrakant Jha	Madhubani	Mithila, Bihar
2	Sri Rama Prasad Reddy	Kalamlari	Hyderabad
3	Sri Rajendra Kumar	Nirmal Painting	Hyderabad
4	Sri Vaikuntam	Cheriyal	Warangal
5	Sri Prakash	Batik	Hyderabad
6	Sri Vijay Kumar	Patachitra painting	Bhubaneshwar
7	Sri Eshwar Naik	Chittara painting	Karnataka
8	Sri Chandrasekhar	Chittara painting	Karnataka
9	Sri Santosh Tikam	Gond Painting	Madhya Pradesh

4.4.10.9. The aim of the programme was to promote various types of traditional paintings of our country with the aim of encouraging the artists art work. At the same time, it helped as a platform for providing marketing opportunity for their art products. The artisans, who were from other states were provided board and lodge at the **ni-msme** campus.



4.4.10.10. The programme was also witnessed by the social activist Ms Sue Freeman from Australia along with her team accompanied by Mr. Sreenevasan, Asst. Director of Handicrafts. She highly appreciated the art camp and was enthusiastic about Indian culture and traditional art.

4.4.10.11. The programme was highly appreciated by the DCH, Nampally, Cheneta Bhavan, Hyderabad. The programme was published in reputed newspapers like Sakshi and Hans India. TV channels like Sakshi, Gemini News and ETV-2 interviewed the artists and telecasted the same. (The copies of news paper clippings and Photographs are enclosed.)

4.4.10.12. The artisans received orders from reputed art and craft societies like Kalanjali, Mangalarm Art & Craft show room (Banjara hills) and the Uttarakhand division of AP Paryatak Bhavan.

4.4.11. Activities of Intellectual Property Facilitation Centre (IPFC)

4.4.11.1. **Steering Committee Meeting:** The fourth meeting of IPFC Steering Committee was held on 30th April 2012. Reviewing the progress made by the Centre, the Director General, who chaired the meeting, suggested bringing awareness of IPFC services among the MSMEs so that they may be utilized to the maximum extent.

CHAPTER - 5

USE OF OFFICIAL LANGUAGE

- 5.1. Under the **Hindi Teaching Scheme** 18 employees were nominated for correspondence course that was conducted from January 2012 to May, 2012. However, only 12 employees had attended the Prabodh examination held at the Kendriya Vidyalaya, Hyderabad, and all the 12 employees have passed the examination.
- 5.2. On 14th September, 2012 the Hindi Day celebrations were observed. During 13-16 September, 2012 workshops and competitions for writing in Hindi were held.



- 5.3. Twenty-two employees (officers and staff) took the Praveen/Pragya examinations held on 18th and 24th November, 2012 respectively, of whom 12 have passed.
- 5.4. Two employees were nominated for “Basic Training Programme on IT Tools of Hindi Computer” which was held at Bharath Dynamics Ltd., Hyderabad from 19th to 23rd November, 2012.
- 5.5. Under Hindi Teaching Scheme, the Hindi classes for Pragya had commenced from 30th January, 2013 on alternate days. The Assistant Director, Hindi Teaching Scheme, Govt. of India and Hindi Pradhyapak, Smt. Nilbha Tiwari were extending their services.

CHAPTER - 6

VIGILANCE ACTIVITIES

- 6.1. Dr. C. Rani, Director i/c., School of Entrepreneurship and Extension was the part-time Chief Vigilance Officer of the Institute. She had attended to all the vigilance related activities.
- 6.2. Anti Terrorism Day was observed on 21 May, 2012 in the Institute. In this connection a pledge was taken by all the employees administered by Shri M. Chandrasekhar Reddy, Director General.
- 6.3. Sadbhavana Diwas was observed in the Institute on 17 August, 2012. Pledge taking ceremony was held at 11.00 a.m. on 17 August, 2012.
- 6.3.1. In compliance with the orders of Central Vigilance Commissioner, GoI, New Delhi, **ni-msme** observed Vigilance Awareness Week from 29 October, 2012 to 03 November, 2012 to convey a message to raise awareness for emphasizing transparency, accountability and probity in public procurement. All the employees assembled at 11:00 am on 29 October, 2012 and took a pledge to observe integrity and transparency in Public Procurement. Prof. M. Chandrasekhar Reddy, Director General administered the pledge in English and Hindi. Dr. C. Rani, Chief Administrative Officer coordinated the event.
- 6.4. In compliance with the orders of GoI, **ni-msme** observed “Quami Ekta Week” (National Integration week) from 19 – 25th November, 2012 to convey the message to foster the spirit of patriotism, communal harmony and national integration. All the employees took a pledge on national integration at 11.00 a.m on 19 November, 2012 administered by the Director General.

CHAPTER - 7

CITIZENS' CHARTER AND RIGHT TO INFORMATION (RTI) ACT

7.1. CITIZENS' CHARTER OF THE INSTITUTE

- 7.1.1. As per the Result Framework Document (RFD), Sevottam Compliant Citizens' Charter, as well as Sevottam Compliant Grievance Redress Mechanism are mandatory. Accordingly, Citizens' Charter for the Institute has been adopted and the same can be viewed at the Institute's website.
- 7.1.2. The aim of the Institute is to offer and conduct training programmes/seminars and workshops for national and international executives, employees of all the MSME services providers; to undertake and execute research and consultancy projects for the development and promotion of enterprises; to offer skill based training programmes in Information Technology to the educated youth for upgrading their skills; and to provide information relating to MSME to the citizens/clients.

7.2. VISION

A vibrant and entrepreneurial society

7.3. MISSION

To facilitate the growth of entrepreneurial culture and the development of MSMEs

7.4. COMMITMENT

The Institute is committed to provide efficient assistance with transparency and courtesy to the citizens as well as to MSMEs.

The Institute maintains confidentiality of personal and business information disclosed to it by the stakeholders in conducting programmes/projects and review of policies.

7.5. GUIDANCE AND HELP

The information and facilitation desks are set up at three different counters of the Institute which are located: 1) in the ground floor of the SENDOC building, 2) in the ground floor of the New Training building, and 3) in the ground floor of 'F' Block of the Guest Room complex of **ni-msme**.

Annual Reports and the monthly news bulletins are issued to provide information on the services of the Institute with clear transparency. SEDME Journal is a quarterly periodical which publishes MSME related research and insights.

7.6. COMPLAINTS

Any complaints can be lodged at the Grievance Cell and information can be sought from the facilitation counters. The addresses are indicated below:

Grievance Cell

Chief Administrative Officer
ni-msme, Yousufguda
Hyderabad 500 045
Tel. 040-23608544/Extn. 203
Fax No. 040-23608547
Website: www.nimsme.org
E-mail: cao@nimsme.org

Information and Facilitation Counters

1. Ground floor of SENDOC building, **ni-msme**
Tel. 040-23608544/Extn.235
2. Ground floor of New Training building, **ni-msme**
Tel. 040-23608544/Extn.217/260
3. Ground floor of 'F' Block of Guest Room Complex, **ni-msme**
Tel. 040-23608544/Extn.270/280

7.7. RIGHT TO INFORMATION (RTI) ACT

For information under the RTI Act, 205, citizens may approach the Public Information Officer (RTI) located in the New Training Building (Ground Floor: Registrar's Office), **ni-msme**, Yousufguda, Hyderabad 500 045 on any working day. During the year 2012-13, 18 applications were received by the Institute, and all of them were accepted/replied.

Address of Public Information Officer

Assistant Registrar
Registrar's Office
ni-msme
Yousufguda
Hyderabad 500 045
Tel. 040-23608544/Extn.270/280
Fax No. 040-23608547

ANNEXURES

NATIONAL PROGRAMMES

Sl. No.	Name of Programme	Venue	Duration		Trainees
			From	To	
1-6	Capacity Building Training Programmes for Jobs Resource Persons (EGMM), Deptt. of Rural Development, Govt. of A.P.	ni-msme	02.04.12	18.04.12	210
7	Programme for NFDB	ni-msme	16.04.12	17.04.12	45
8-13	Capacity Building Training Programmes for Jobs Resource Persons (EGMM), Deptt. of Rural Development, Govt. of A.P.	ni-msme	19.04.12	28.04.12	210
14	Programme on Urban Financial Inclusion	ni-msme	30.04.12	01.05.12	450
15	EDP in Food Processing	Chintamani	30.04.12	08.06.12	30
16-17	Capacity Building Training Programmes for Jobs Resource Persons (EGMM), Deptt. of Rural Development, Govt. of A.P.	ni-msme	30.04.12	02.05.12	80
18	Live Projects for MCA	ni-msme	01.05.12	31.07.12	60
19	EDP in Food Processing	Davangere	14.05.12	24.06.12	30
20	EDP in Food Processing	Pattamthitta	14.05.12	24.06.12	30
21-27	Orientation Training to Key Resource Persons Sarva Shiksha Abhiyan, School Edn., A.P.	ni-msme	17.05.12	23.05.12	355
28	Training Prog. on Community Mobilisation for Programme. Officers of TSU, APSACS, A.P.	ni-msme	23.05.12	24.05.12	35
29	EDP in Food Processing	Jorhat	28.05.12	06.07.12	30
30	Mini Projects for B.Tech (CSE)	ni-msme	06.06.12	05.07.12	154
31	Mini Projects for B.Tech (ECE)	ni-msme	06.06.12	05.07.12	141
32	Mini Projects for B.Tech (IT)	ni-msme	06.06.12	05.07.12	40
33	Mini Projects for B.Tech (EEE)	ni-msme	06.06.12	05.07.12	15
34	Live Projects for MBA Students	ni-msme	June	Sept.	57
35	Mini Projects for B.Tech (IT)	ni-msme	06.06.12	06.07.12	30
36	Mini Projects for B.Tech (EEE)	ni-msme	06.06.12	06.07.12	21
37	Mini Projects for B.Tech. (ECE)	ni-msme	06.06.12	06.07.12	176
38	Mini Projects for B.Tech. (CSE)	ni-msme	06.06.12	06.07.12	47
39	Programme on Basic Surgical Skills for Johnson and Johnson Hospital Suppliers	ni-msme	17.06.12	18.06.12	35
40	Prog. for DPM/APMs of CMktg and of Zilla Samakhya Office Bearers - Indira Kranthi Patham Society for Elimination of Rural Poverty	ni-msme	18.06.12	19.06.12	70
41-42	Prog. for EWRC Trainers - EGMM, A.P.	ni-msme	19.06.12	22.06.12	70
43	Faculty Development Programme (DST)	ni-msme	25.06.12	07.07.12	21
44	EDP in Food Processing	Bangalore	25.06.12	03.08.12	30
45	Trg. of Trainers: National Training Programme for Business Membership Orgns. (GIZ)	ni-msme	01.07.12	08.07.12	35
46	Deptt. of Rural Development, Govt. of A.P.	ni-msme	09.07.12	13.07.12	8
47	Advanced Skills for Executive Secretaries and Change Management	ni-msme	09.07.12	13.07.12	6
48	Six Sigma Black Belt	ni-msme	16.07.12	27.07.12	7
49	Social Entrepreneurship	ni-msme	23.07.12	25.07.12	7
50	Promotion of Micro Enterprises	ni-msme	23.07.12	27.07.12	6

51	Promotion of Viable Enterprises for SHGs	ni-msme	23.07.12	25.07.12	40
52	Gold Appraiser for ICICI Officials	ni-msme	06.08.12	08.08.12	33
53	ToT in ED for Coordinators of KVK	ni-msme	06.08.12	10.08.12	9
54	Induction Prog. on MSME Promotion (IES)	ni-msme	13.08.12	24.08.12	14
55	CBP for Principals & Sr.FM of ITI s	ni-msme	20.08.12	25.08.12	10
56	Trg.of Trainers: National Training Programme for Business Membership Orgns. (GIZ)	ni-msme	31.08.12	01.09.12	30
57	CBP for Principals & Sr.FM of ITI s	ni-msme	03.09.12	08.09.12	18
58	Gold Appraiser for ICICI Officials	ni-msme	10.09.12	12.09.12	19
59-60	Induction Programme for Executive Trainees of NMDC	ni-msme	12.09.12	18.09.12	50
61	Prog. for Women & Child Welfare Dept., Govt.of A.P.	ni-msme	13.09.12	15.09.12	60
62	TQM, ISO 9001:2008/14001:2004/OHSAS 18001/ 22000 & 27000	ni-msme	17.09.12	21.09.12	21
63	CBP for Principals & Sr.FM of ITI s	ni-msme	17.09.12	22.09.12	40
64	Faculty Development Programme (DST)	Kurnool	17.09.12	29.09.12	22
65	SPMCIL Developing Skill & Talents of MSME Employees	ni-msme	25.09.12	26.09.12	55
66	Embedded System	ni-msme	26.09.12	25.01.13	20
67	Cloud Computing (Sales force CRM)	ni-msme	08.10.12	07.12.12	10
68	Prog.for Jawaharlal Nehru Leadership Institute	ni-msme	08.10.12	09.10.12	70
69	ZCS Training Programme	ni-msme	20.10.12	21.10.12	30
70	Prog. for Hostel Welfare Officers of Zone -V and Nizamabad District, A.P.	ni-msme	06.11.12	07.11.12	250
71	Finance for Non-Finance Executives	ni-msme	05.11.12	09.11.12	13
72	Stores Inventory Management for APBCL	ni-msme	08.11.12	09.11.12	33
73	Prog. for Heritage Foods	ni-msme	09.11.12	10.11.12	35
74	Prog.for CRPs (Krushe) on Krushe Marts (SERP), D/o.Rural Development, A.P.	ni-msme	21.11.12	22.11.12	25
75	Prog.for CRPs (Krushe) on Krushe Marts (SERP), D/o.Rural Development, A.P.	ni-msme	30.11.12	01.12.12	25
76	Prog for CRPs (KRuSHE) on KRuSHE Marts (SERP)	ni-msme	10.12.12	12.12.12	25
77	Outbound Training Prog.for Sr.Managers of Care Hospital Associates	ni-msme	20.12.12	21.12.12	35
78	Project Identification, Preparation of Project Profiles and Project Appraisal (MSSE, Govt.of West Bengal)	ni-msme	07.01.13	12.01.13	14
79	Prog.for CRPs on KRuSHE Marts (SERP)	ni-msme	08.01.13	09.01.13	75
80	Prog.for BASIX Krishi Samrudhi Ltd.	ni-msme	10.01.13	12.01.13	30
81	CBP for Officers of Ind. & Com, Kerala	ni-msme	14.01.13	18.01.13	10
82	Prog.for Indo Webal Surgical Pvt. Ltd.	ni-msme	15.01.13	16.01.13	35
83	Contemporary Human Resources Management Practices (DPE, Govt. of Karnataka)	ni-msme	18.01.13	22.01.13	22
84	CBP for Officers of Ind. & Com, Kerala	ni-msme	21.01.13	25.01.13	10
85	Mid Career Training Programme for Officers of KVIC	ni-msme	28.01.13	01.02.13	18
86	Soft & Hard Interventions in MSME Clusters	ni-msme	04.02.13	08.02.13	20
87	Live Projects for B.Tech (CSE)	ni-msme	04.02.13	24.04.13	329
88	Live Projects for B.Tech. (ECE)	ni-msme	04.02.13	26.04.13	225
89	Live Projects for B.Tech. (EEE)	ni-msme	04.02.13	26.04.13	111

90	Live Projects for B.Tech (CSE)	ni-msme	04.02.13	26.04.13	134
91	Live Projects for B.Tech (IT)	ni-msme	04.02.13	26.04.13	57
92	Live Projects for B.Tech (ECE)	ni-msme	04.02.13	24.04.13	235
93	Live Projects for B.Tech (IT)	ni-msme	04.02.13	24.04.13	77
94	Live Projects for B.Tech (EEE)	ni-msme	04.02.13	24.04.13	29
95	Skill and Livelihoods Development Implementation/UPA	ni-msme	04.02.13	08.02.13	24
96	CBP.for Handicraft Artisans/NGOs	Tirupathi	04.02.13	08.02.13	20
97	Training Programme for Apollo Hospitals	ni-msme	10.02.13	15.02.13	26
98	Training Programme for APMAS	ni-msme	11.02.13	23.02.13	25
99	Micro Enterprises Development & Micro Business Centres/UPA	ni-msme	11.02.13	15.02.13	14
100	Mid Career Training Programme for Officers of KVIC	ni-msme	11.02.13	15.02.13	14
101	CBP.for Handicraft Artisans/NGOs.	Nagarcoil	12.02.13	16.02.13	20
102	Empowerment of Women through SHGs	ni-msme	18.02.13	22.02.13	28
103	CBP.for Handicraft Artisans/NGOs	Thrissur	18.02.13	25.02.13	20
104	Programme for Sales Personnel and Managers of Departmental Sales Outlets of KVIC	ni-msme	18.02.13	22.02.13	14
105	Product Identification and Marketing Strategies for SHG Micro Enterprises	ni-msme	20.2.13	22.02.13	17
106	Mid Career Training Programme for Officers of KVIC	ni-msme	25.02.13	01.03.13	26
107	Training Programme for Bhartiya Samrudhi Finance Ltd. (BASIX)	ni-msme	20.02.13	25.02.13	75
108	CBP.for Handicraft Artisans/NGOs	Pondicherry	04.03.13	08.03.13	20
109	Skill and Livelihoods Development Implementation/UPA	ni-msme	04.03.13	08.03.13	24
110	Prog. for officials of Care Hospital	ni-msme	06.03.13	08.03.13	35
111	Development of Rural Clusters	ni-msme	11.03.13	16.03.13	17
112	Patent Searching for Engineers, Scientists & Researchers	ni-msme	14.03.13	15.03.13	29
113	Prog. for Aide et Action	ni-msme	18.03.13	20.03.13	25
114	Financial Statement Analysis	ni-msme	18.03.13	22.03.13	11
115	Entrepreneurship Development (sponsored by SBI)	ni-msme	18.03.13	23.03.13	25
116	Awareness Prog. on Industrial Wage Management	ni-msme	19.03.13	20.03.13	78
117	CBP.for Handicraft Artisans/NGOs	Rajahmundry	20.03.13	24.03.13	20
118	Prog. for Women Dev. & Child Welfare, Govt. of A.P..	ni-msme	21.03.13	22.03.13	35
119	Convergence of Schemes of Social Sector with other Schemes of Skill Development/UPA	ni-msme	25.03.13	29.03.13	32
120	Prog. for APMASS	ni-msme	26.03.13	27.03.13	300
121	Prog. for BASIC (Equity for Equity)	ni-msme	29.03.13	31.03.13	25
122-310	Evaluation and Certification of SETWIN Skill Development Programmes Trainees				5821
311-331	Certification of Bloomsoft Trainees				1822
332-340	Certification of Tredz IT Trainees				291
	Total				13897

SEMINARS AND WORKSHOPS

Sl. No.	Name of Seminar/Workshop	Venue	Duration		Trainees
			From	To	
1-10	State Level Workshop on School Mapping at Secondary Level, Rashtriya Madhyamika Shiksha Abhiyan, Govt. of A.P.	ni-msme	17.04.12	03.05.12	400
11-19	State Level Workshop on School Mapping at Secondary Level, Rashtriya Madhyamika Shiksha Abhiyan, Govt. of A.P.	ni-msme	01.05.12	15.05.12	420
20	Interactive Meet of BRB Consortia Members	ni-msme	14.05.12	15.05.12	14
21	Interactive Meet of MBK Consortia Members	ni-msme	16.05.12	17.05.12	21
22	Rajiv Vidya Mission (Sarva Shiksha Abhiyan), Deptt. of School Edn., A.P.	ni-msme	16.05.12	17.05.12	35
23	Workshop for APSACS, Hyderabad	ni-msme	23.05.12	24.05.12	60
24	Live Hysteroscopy Workshop for Fehmi Care Hospital, Hyderabad	ni-msme	27.05.12	28.05.12	375
25	Follow up Meet of ESDPs	ni-msme	28.05.12	29.05.12	425
26	Conference of Officers of BC Welfare Deptt.	ni-msme	26.06.12	27.06.12	225
27	37th Regional Conference on CS - A Proactive Performer for ICSI, Chennai	ni-msme	29.06.12	30.06.12	400
28	Two-day Orientation Workshop for GCDOs of RVM (SSA)	ni-msme	02.07.12	03.07.12	70
29	Conference of Officers of BC Welfare Deptt.	ni-msme	09.07.12	10.07.12	225
30	-do-	ni-msme	11.07.12	12.07.12	225
31	Review Meet on Apex Programmes	ni-msme	19.07.12	20.07.12	55
32	Interviews for EWRC Trainers and Director Placement Trainers, EGMM, A.P.	ni-msme	30.07.12	01.08.12	80
33	W/S on Implementation of the Schemes of MoFPI for the officials of Ind., A.P.	ni-msme	08.08.12	09.08.12	42
34	W/S on Implementation of the Schemes of MoFPI for the officials of Ind., A.P.	ni-msme	13.08.12	14.08.12	36
35	W/S on Implementation of the Schemes of MoFPI for the officials of Ind., A.P.	ni-msme	16.08.12	17.08.12	44
36	W/S on Implementation of the Schemes of MoFPI for the officials of Ind., A.P.	ni-msme	22.08.12	23.08.12	30
37	W/S on Implementation of the Schemes of MoFPI for the officials of Ind., A.P.	ni-msme	24.08.12	25.08.12	34
38	W/S on Implementation of the Schemes of MoFPI for the officials of Ind., A.P.	ni-msme	27.08.12	28.12.12	31
39	SCERT, Hyderabad	ni-msme	27.08.12	31.08.12	300
40	AGM of Heritage Foods India Ltd.	ni-msme	29.09.12	29.09.12	75

41	Workshop on Pharma Networks Innovation & Infrastructure Development in joint with NIPER	ni-msme	22.11.12	23.09.12	109
42	National Conference on "Community Based Approaches for Inclusive Growth (Micro Finance, Livelihood Promotion and Social Agenda) in joint with APMAS	ni-msme	14.12.12	15.12.12	500
43	Implementation of the Schemes of MoFPI for the Officials of the Khadi & Village Industries Board sponsored by Ind.Dept., Govt. A.P	ni-msme	07.01.13	08.01.13	25
44	Two-day Conference of Deaf Enabled	ni-msme	12.01.13	13.01.13	150
45	Implementation of the Schemes of MoFPI for the Officials of the Khadi & Village Industries Board sponsored by Ind.Dept., Govt. A.P.	ni-msme	17.01.13	18.01.13	25
46	Two-day seminar for Women Development & Child Welfare Department, A.P.	ni-msme	01.02.13	02.02.13	30
47	Planning Workshop for a nationwide Campaign on Sanitation for Freshwater Action Network S. Asia	ni-msme	11.02.13	13.02.13	50
48	Workshop for BASIX (Bhartiya Samrudhi Finance Ltd.)	ni-msme	20.02.13	21.02.13	25
49	Meet on Union Budget and MSMEs	ni-msme	05.03.13	06.03.13	45
50	International Women's Day: Women Gaining Momentum - Professionally and Personally	ni-msme	11.03.13	12.03.13	140
51	Workshop on Business Innovation	ni-msme	11.03.13	12.03.13	12
52	W/S of SERP, Deptt. of RD, Govt. of A.P.	ni-msme	12.03.13	13.03.13	75
53	Workshop on Lean Manufacturing	ni-msme	15.03.13	16.03.13	30
54	Meet of Heritage Officials	ni-msme	16.03.13	17.03.13	65
55	NW on Empowering the youth thro' Enterprise Dev.	ni-msme	18.03.13	19.03.13	68
56	WS on Development of Innovative Clusters	ni-msme	22.03.13	23.03.13	18
57	Two-day Review Meet of PI under ATI	ni-msme	22.03.13	23.03.13	44
58	Promotion of Micro Business Centres for Prospective Entrepreneurs (UPA)	ni-msme	27.03.13	28.03.13	26
	Total				5059

INTERNATIONAL PROGRAMMES

Sl. No.	Name of Seminar/Workshop	Venue	Duration		Trainees
			From	To	
1	Promotion of Micro Finance for ARB Apex Bank Ltd., Ghana	ni-msme	30.07.12	31.08.12	9
2	Communication Skills in English and Tourism & Hospitality Management	ni-msme	06.08.12	26.10.12	20
3	Communication Skills in English and Promotion of MSMEs	ni-msme	06.08.12	26.10.12	18
4	Communication Skills in English and Promotion of FP Enterprises for Women	ni-msme	06.08.12	26.10.12	19
5	Communication Skills in English and Information Systems & Services for SMEs	ni-msme	06.08.12	26.10.12	8
6	Communication Skills in English and Information Communication and Technology for Business Promotion for SMEs	ni-msme	06.08.12	26.10.12	15
7	CBP for providing Alternative Livelihood Opportunities for the Poor	ni-msme	03.09.12	26.10.12	24
8	Intellectual Property Rights (IPRs) and Implications for SMEs	ni-msme	03.09.12	26.10.12	22
9	Enterprise Development through Micro Finance	ni-msme	03.09.12	26.10.12	16
10	Promotion of Micro Finance for ARB Apex Bank Ltd., Ghana	ni-msme	29.10.12	30.11.12	18
11	Empowerment of Women thro' Enterprises	ni-msme	12.11.12	04.01.13	23
12	Innovative Strategies for SME Development	ni-msme	12.11.12	04.01.13	18
13	Training Methods and Skills for Managers	ni-msme	12.11.12	04.01.13	22
14	SME Financing: Approaches & Strategies	ni-msme	12.11.12	04.01.13	15
15	TQM & ISO 9001:2008/ 14001: 2004/ BS 7799 & Six Sigma	ni-msme	12.11.12	04.01.13	31
16	Promotion of Financial Markets	ni-msme	12.11.12	04.01.13	9
17	Regional Perspective of Developing and Developed Countries Cooperation for SMEs Competitiveness, Marketing and Partnership (TCS Co-Plan)	ni-msme	12.11.12	23.11.12	10
18	Planning & Promotion of Agro and Food Enterprises	ni-msme	21.01.13	15.03.13	22
19	Promotion of Micro Food Enterprises	ni-msme	21.01.13	15.03.13	22
20	ToT in Entrepreneurship & Skill Development	ni-msme	21.01.13	15.03.13	15
21	Micro Credit for Promotion of Sustainable SHG Livelihood	ni-msme	21.01.13	15.03.13	13

22	Management Consultancy Services for SMEs	ni-msme	21.01.13	15.03.13	23
23	Tourism & Hospitality Management	ni-msme	21.01.13	15.03.13	38
24	ToT on Entrepreneurship Development for Women Trainers -Motivators (under TCS)	ni-msme	25.02.13	15.03.13	11
	Total				441

RESEARCH AND CONSULTANCY

S.No.	Name of Research/Consultancy Project
1	Implementation of Mubarakpur Handloom Cluster
2	Implementation of Barabanki Handloom Cluster
3	Study on Textile and Manufacturing Clusters in Maharashtra
4	Implementation of Resource Centre for Traditional Painting in Handicrafts
5	Implementation of Intellectual Property Facilitation Centre
6	B2B Delegation from Nepal
7	Evaluation study of On-going Schemes in Puducherry and Yanam of NBCFDC
8	Delegation of KIED Entrepreneurs
9	Evaluation of Export Promotion (Training Programmes on Packaging for Exports) Scheme
10	Training Module on Social Sector Convergence: Convergence with various Schemes
11	Establishment of dedicated UPA Cell
12	Best Practices in cluster strategies in micro enterprise development

PERFORMANCE INDICATORS SINCE INCEPTION (1962 - 2013)

Year	Training		Research and Consultancy	Educational	
	No. of Programmes	No. of Participants	No. of Projects		
1962-63	03	80	01		
1963-64	06	159	02		
1964-65	09	223	01		
1965-66	12	199	01		
1966-67	14	189	06		
1967-68	15	186	06		
1968-69	14	156	06		
1969-70	14	314	04		
1970-71	22	313	12		
1971-72	23	394	12		
1972-73	39	881	17		
1973-74	45	1932	14		
1974-75	42	2078	04		
1975-76	61	1666	14		
1976-77	76	1319	15		
1977-78	103	1634	19		
1978-79	62	1324	10		
1979-80	79	1189	11		
1980-81	63	1234	13		
1981-82	59	1199	14		
1982-83	92	1426	09		
1983-84	78	995	13		
1984-85	70	987	16		
1985-86	66	1158	22		
1986-87	97	1772	18		
1987-88	85	1484	16		
1988-89	86	1397	09		
1989-90	92	1515	06		
1990-91	61	1254	07		
1991-92	114	1358	06		
1992-93	110	1938	04		
1993-94	113	2011	03		
1994-95	57	715	02		
1995-96	42	756	06		
1996-97	66	1141	05		
1997-98	88	1597	11		
1998-99	559	23094	09	01	07
1999-2000	238	8257	09	26	853
2000-01	164	4687	14	33	1216
2001-02	164	4740	11	45	1192
2002-03	382	16592	23	33	809
2003-04	611	37434	33	32	619

2004-05	241	7948	20	39	834
2005-06	242	9014	23	37	626
2006-07	213	6852	21	21	383
2007-08	157	5312	47	11	276
2008-09	187	8799	68	23	79
2009-10	215	10702	76	14	863
2010-11	676	22242	91		
2011-12	698	25079	74		
2012-13	1406	47840	12		
Total	8231	276765	866	315	7757

* Till end of November, 2013

ALUMNI OF PARTICIPANTS OF INTERNATIONAL PROGRAMMES

Sl. No.	Country	No. of persons Trained	Sl. No.	Country	No. of persons Trained
1	Afghanistan	385	2	Algeria	15
3	Antigua & Barbuda	13	4	Angola	04
5	Armenia	23	6	Bangladesh	430
7	Azerbaijan	02	8	Barbados	12
9	Belarus	04	10	Belize	10
11	Benin	08	12	Bhutan	82
13	Bolivia	03	14	Botswana	38
15	Brazil	06	16	Brunei	05
17	Bulgaria	01	18	Burkina Faso	11
19	Burundi	06	20	Cambodia	92
21	Cameron	07	22	Cape Verde	01
23	Chile	10	24	China	02
25	Colombia	03	26	Costa Rica	19
27	Cote D'Ivoire	39	28	Croatia	01
29	Cuba	15	30	Czech, Republic	02
31	Djibouti	02	32	Dominica	02
33	Dominican Republic	01	34	Ecuador	14
35	Egypt, Arab Republic of	101	36	El Salvador	14
37	Eritrea	03	38	Estonia	04
39	Ethiopia	183	40	Fiji	47
41	Gabon	02	42	Gambia, The	30
43	Georgia	14	44	Ghana	357
45	Greece	01	46	Gautemala	08
47	Guinea	08	48	Guyana	65
49	Guinea Bissau	01	50	Haiti	01
51	Honduras	05	52	India	03
53	Indonesia	165	54	Iran, Islamic Rep.of	56
55	Iraq	171	56	Jamaica	05
57	Japan	01	58	Jordan	63
59	Kazakhstan	137	60	Kenya	187
61	Kiribati, Rep.of	03	62	Korea	28
63	Kyrgyzstan	44	64	Lao PDR	70
65	Lesotho	24	66	Liberia	28
67	Libya	04	68	Lithuania	12
69	Macedonia	03	70	Madagascar	51
71	Malawi	143	72	Malaysia	201
73	Maldives	72	74	Mali	05
75	Malta	05	76	Mauritius	171
77	Mexico	19	78	Mongolia	56
79	Morocco	18	80	Mozambique	11
81	Myanmar	248	82	Namibia	28

83	Nepal	147	84	Nicaragua	10
85	Niger	15	86	Nigeria	282
87	Oman	89	88	Pakistan	04
89	Palestine	19	90	Panama	11
91	Papua New Guinea	45	92	Paraguay	02
93	Peru	05	94	Philippines, The	214
95	Poland	02	96	Romania	03
97	Russia	73	98	Rwanda	12
99	Samoa	12	100	Saudi Arabia	02
101	Senegal	35	102	Seychelles	14
103	Sierra Leone	111	104	Singapore	05
105	Solomon Islands	25	106	Somalia	11
107	South Africa	89	108	Sri Lanka	467
109	St.Kitts & Nevis (WI)	01	110	St.Lucia (WI)	08
111	St. Vincent (WI)	02	112	Sudan	294
113	Suriname	23	114	Swaziland	22
115	Syria Arab Rep.	131	116	Tajikistan	41
117	Tanzania	295	118.	Thailand	160
119	Timor Leste	02	120	Togo	13
121	Tonga	07	122	Trinidad & Tobago	24
123	Tunisia	11	124	Turkey	18
125	Turkmenistan	06	126	Tuvalu	01
127	Uganda	344	128	United Arab Emirates	01
129	Ukraine	06	130	USA	15
131	Uzbekistan	128	132	Vanuatu	02
133	Venezuela	05	134	Vietnam	114
135	Yemen	123	136	Zaire (Democratic Republic of Congo)	20
137	Zambia	185	138	Zimbabwe	130
	Total	8000			

MEMBERS OF THE GOVERNING COUNCIL

S.No.	Name and Address	
1	Hon'ble Minister of MSME Government of India Udyog Bhavan, New Delhi 110 011	Chairman (ex-officio)
2	Secretary to the Government of India Ministry of MSME, Government of India Udyog Bhavan, New Delhi 110 011	Vice-Chairman (ex-officio)
3	Additional Secretary & Development Commissioner (MSME) Ministry of MSME, Government of India Nirman Bhavan, New Delhi 110 011	Member (ex-officio)
4	Additional Secretary & Financial Adviser, Ministry of MSME, Government of India Udyog Bhavan, New Delhi 110 011	Member (ex-officio)
5	Joint Secretary (SME) Ministry of MSME, Government of India Udyog Bhavan, New Delhi 110 011	Member (ex-officio)
6	Joint Secretary (Agro & Rural Industries) Ministry of MSME, Government of India Udyog Bhavan, New Delhi 110 011	Member (ex-officio)
7	Chairman Coir Board Coir House, M.G. Road, Ernakulam Kochi – 682 016	Member (ex-officio)
8	Executive Director Small Industries Development Bank of India (SIDBI), SIDBI Tower, 15, Ashok Marg Lucknow – 226001	Member (ex-officio)
9	Chief Executive Officer Khadi & Village Industries Commission Gramodaya, 3, Irla Road, Vile Parle (West) Mumbai 400 056	Member (ex-officio)
10	Chairman and Managing Director The National Small Industries Corporation (NSIC) NSIC Bhawan, Okhla Industrial Estate New Delhi – 110 020	Member (ex-officio)
11	Director Entrepreneurship Development Institute of India (Via Ahmedabad Airport & Indira Bridge) P.O. Bhat 382 428, Dist. Gandhinagar, Gujarat	Member (ex-officio)
12	Secretary, Industries Department of the Govt. of one of the States in the Zone	Nominated Member
13	Representative (of the rank of Chief General Manager or above) of a commercial bank	Nominated Member
14	Representative of one national-level association of micro, small and medium enterprises	Nominated Member
15- 16	Representatives of two State-level Associations of micro, small and medium enterprises	Nominated Member

17	Representative of one national-level association of micro and small women entrepreneurs	Nominated Member
18	Representative of one prominent academic or training institution in the field of management education or entrepreneurship development	Nominated Member
19-20	Representatives of two active micro finance institutions of self-help groups engaged in the promotion of enterprises in the Zone	Nominated Member
21	Director General National Institute for Micro, Small and Medium Enterprises, Yousufguda, Hyderabad – 500 045	Member-Secretary

MEMBERS OF THE EXECUTIVE COMMITTEE

S.No.	Name and Address	
1	Secretary to the Government of India Ministry of MSME, Government of India Udyog Bhavan, New Delhi 110 011	Chairman (ex-officio)
2	Additional Secretary & Development Commissioner (MSME) Ministry of MSME, Government of India Nirman Bhavan, New Delhi 110 011	Vice-Chairman (ex-officio)
3	Additional Secretary & Financial Adviser, Ministry of MSME, Government of India Udyog Bhavan, New Delhi 110 011	Member (ex-officio)
4	Joint Secretary (SME) Ministry of MSME, Government of India Udyog Bhavan, New Delhi 110 011	Member (ex-officio)
5	Joint Secretary (Agro & Rural Industries) Ministry of MSME, Government of India Udyog Bhavan, New Delhi 110 011	Member (ex-officio)
6	Representative of a State-level association of micro and small enterprises in the State	Nominated Member
7	Representative of an association of micro and small women entrepreneurs	Nominated Member
8	Representative of an academic or training institution dealing with management or entrepreneurship	Nominated Member
9	Director General of the Institute	Member-Secretary

FINANCIAL STATEMENTS

INDEPENDENT AUDITORS REPORT

Ref. No.

Date :

To
The Director General,
National Institute for Micro, Small and
Medium Enterprises (**ni-msme**)
Yousufguda,
Hyderabad - 500 045

1. Report on the Financial Statements :

We have audited the accompanying financial statements of National Institute for Micro, Small and Medium Enterprises (**ni-msme**) ("the Institute"), which comprise the Balance sheet as at 31st March 2013 and the statement of income Expenditure for the year then ended and a summary of Significant Accounting Policies and other explanatory information.

2. Management Responsibility for the Financial Statements :

Management is responsible for the preparation of these financial statement that give true and fair view of the financial position and financial performance of "the Institute" in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

3. Auditor's Responsibility :

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of materials misstatement of the financial statement, whether due to fraud or error. In making those risk assessment, the auditor considers internal control relevant to "the Institutes's" preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

Contd..2...

Ref. No. Date :

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

4. Our comments on the financial statements for the year are as follows :

- (a) Balances appearing under Debtors, Creditors, advance received / paid are subject to confirmation/reconciliation and consequential adjustments, the impact which on these statements are not quantifiable by us.
- (b) Reference is invited to Note 4.2 of Schedule 25 regarding demand from Commissioner of Customs, Central Excise and Service Tax for Rs. 387.99 Lacs towards payment of Service Tax for the period from 2004-05 to 2008-09 and amount of Rs.388.05 Lacs as penalties. Further demand of Rs. 77.92 Lakhs for the year 2009-10, Rs. 2011-12, have also been raised by the Commissioner of Customs, Central Excise and Service tax. "The Institute" has filed an appeal before Hon'ble Customs; Excise & Service tax Appellate Tribunal, Bangalore. In the absence of any provision for the same, we are not in a position to comment on the ultimate liability that may arise at a later date and its impact on the financial statements.
- (c) Out of total landed area of 107 Acres Guntas 22 owned by "the Institute" encroachments have been identified to extent of Acres 58 and Guntas 2. "The Institute" is sated to have made relentless efforts including civil suit in the competent court of law, though secured positive verdict in favor of "the Institute", but could not regain the encroached land due to law and order problems, as per the advice of District collector, Hyderabad. Hence it is stated that "the Institute" is ultimately in actual possession of land area of Acre 49 and Guntas 20 only.
- (d) (i) Internal controls and systems are required to be strengthened in respect of programs conducted by outside agencies on behalf of "the Institute", particularly IT programs where the fees are collected in cash by those agencies and remitted to "the Institute"

(ii) The scope of Internal audit coverage needs to be enhanced in view of the increase in the activities of "the Institute", particularly in the areas of expenditure incurred on various programs.

Contd..3..

Ref. No.

Date :

- (iii) Sundry Debtors includes amounts to be received from "other Clients" of Rs. 176.04 Lakhs pending receivable for more than three years , which in Our opinion is doubtful of realization and provision for the same is to be made.
- (e) According to the information and explanations given to us, physical Verification of the assets of "The Institute" were not carried out during the Year. "The Institute" has also not updated the Fixed asset register. In the Absence of the above information, we are not in position to comment on the differences/discrepancies and their impact on the financial statements.
- (f) As per information given to us "The Institute" has made provision of Rs.88.64 Lakhs towards liability of Earn encashment and Rs. 146.92 Lakhs towards Gratuity provision, relating to period up to 1988, which is The absence of full information the correctness of the same could not be checked.

5. Opinion:

Subject to our comments given in paragraph 4 above, we report that:

In our opinion and to the best of our information and according to the explanations given To us, the aforesaid financial statements give the information required by the Act, in the Manner so required and give and true view in conformity with accounting principles Generally accepted in India.

- (a) In the case of Balance sheet, of the state of affairs of the "the Institute" as at 31 st March 2013.
- (b) In the case of the statement of Income and Expenditure, of the Excess of Income over expenditure for the year ended 31 st March 2013.
- (c) In the case of Receipts and Payments Account, of the cash flow for the year ended 31 st March.

For Swamy and Seshadri
Chartered Accountants
(Firm Registration No : 003913S)

Place : Hyderabad
Date : 12 Apr, 2014

B. Krishna Swamy
Partner
Membership No : 019096

NATIONAL INSTITUTE FOR MICRO, SMALL AND MEDIUM ENTERPRISES
YOUSUFGUDA, HYDERABD 500 045
BALANCE SHEET AS AT 31st MARCH 2013

(Amount in ₹)

DESCRIPTION	Schedule	2012-13	2011-12
CORPUS/CAPITAL FUND AND LIABILITIES			
CORPUS / CAPITAL FUND	1	61165535	61165535
RESERVES AND SURPLUS	2	97054563	48971361
EARMARKED / ENDOWMENT FUNDS	3	4515078	9576744
SECURED LOANS AND BORROWINGS	4	0	0
UNSECURED LOANS AND BORROWINGS	5	10125	10125
DEFERRED CREDIT LIABILITIES	6	0	0
CURRENT LIABILITIES AND PROVISIONS	7	111246752	36105731
TOTAL		273992053	155829496
ASSETS			
FIXED ASSETS	8	20324672	20892775
INVESTMENTS-EARMARKED/ENDOW- MENT FUNDS	9	0	0
INVESTMENTS - OTHERS	10	0	0
CURRENT ASSETS, LOANS, ADVANCES	11	253667381	134936721
MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted)			0 0
TOTAL		273992053	155829496
SIGNIFICANT ACCOUNTING POLICIES	24		
NOTES TO ACCOUNTS	25		

Admn.& Accounts Officer

Chief Administrative Officer

Director General.

As per our report of even date
For Swamy & Seshadri
Chartered Accountants
(Firm Regn. No.003913S)

Place: Hyderabad

Date:22nd January , 2014

B. Krishna Swamy
Partner
Membership No. 019096

NATIONAL INSTITUTE FOR MICRO, SMALL AND MEDIUM ENTERPRISES
YOUSUFGUDA, HYDERABD 500 045
INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2013
(Amount in ₹)

DESCRIPTION	Schedule	2012-13	2011-12
(A) INCOME			
Income from Sales / Services	12	0	0
Grants / Subsidies	13	316107099	196172317
Fees / Subscriptions	14	20218822	14186373
Income from Investments	15	0	0
(Income from Investments from earmarked/ endowment funds transferred to /Funds)			
Income from Royalty, Publications, etc.	16	676588	1162268
Interest Earned	17	7022451	5127907
Other Income	18	142068	159543
Increase/(decrease) in stock of finished goods and works-in-progress)	19	0	0
Total (A)		344167028	216808108
(B) EXPENDITURE			
Establishment Expenses	20	77741975	44814899
Other Administrative Expenses, etc.	21	216674348	148069135
Expenditure on Grants, Subsidies, etc.	22	0	0
Interest/Bsnk charges	23	28317	32614
Depreciation (Net Total at the year-end- corresponding to Schedule 8)		1224356	1878849
Total (B)		295668996	194795497
Balance being excess of Income over Expenditure (A-B)		48498032	22012911
Add: Prior period income/(-) Expenditure		-414830	-319480
Net income		48083202	21693431
Transfer to Special Reserve (Specify each)		0	0
Transfer to General Reserve		48083202	21693431
Transfer to Capital Fund		0	0
Significant Accounting Policies	24		
Notes To Accounts	25		

Admn.& Accounts Officer Chief Administrative Officer

Director General .

As per our report of even date
For Swamy & Seshadri
Chartered Accountants
(Firm Regn. No.003913S)

Place: Hyderabad

Date:22nd January , 2014

B. Krishna Swamy
Partner
Membership No. 019096

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st MARCH 2013

(Amount - Rs.)

		2012-13		2011-12	
SCHEDULE 1 - CORPUS / CAPITAL FUND:					
	Balance as at the beginning of the year	61165535		61165535	
	Add: Contributions towards Corpus / Capital Fund				
	Add/(Deduct): Balance of net income/(expenditure) transferred from the Income and Expenditure Account	0	61165535	0	61165535
	BALANCE AS AT THE YEAR - END		61165535		61165535
SCHEDULE 2 - RESERVES AND SURPLUS:					
	1. Capital Reserve:				
	As per last Account	783139		783139	
	Addition during the year			0	
	Less: Deductions during the year		783139	0	783139
	2. Revaluation Reserve:				
	As per last Account			0	
	Addition during the year			0	
	Less: Deductions during the year			0	0
	3. Special Reserves:				
	As per last Account	1248585		1248585	
	Addition during the year	0		0	
	Less: Deductions during the year	0	1248585	0	1248585
	4. General Reserve:				
	As per last Account	46939637		25246206	
	Addition/Less: Addition during the year	48083202		21693431	
			95022839		46939637
TOTAL			97054563		48971361
SCHEDULE 3 - EARMARKED / ENDOWMENT FUNDS		FUND-WISE BREAK UP			
		2012-13			2011-12
		Capital	Recurring	Activities	Total
a)	Opening balance of the funds	5707624	0	3869120	9576744
b)	Additions to the funds:				
	i.Grants from Ministries for Activities	0	0	193789087	193789087
	ii.Grants from Ministry of MSME	0	0	0	0
	iii. Income from investments made	0	0	0	0
	iv. Other additions:Grants due Ministries		0	119246392	119246392
	v. Grant from Govt. of A.P. for Poly Green House	1047135	152865	0	1200000
TOTAL (a+b)		6754759	152865	316904599	323812223
c)	Utilisation / Expenditure towards objectives of funds				
i.	Capital Expenditure				
	Fixed Assets:Training Building Interiors, etc.	2468168	0	0	2468168
	- Poly Green House	459946	152865	0	612811
	- RCTP (DC(Handicrafts) Project	109067	0	0	109067
	- CRMA (DC(Handlloms) Project	0	0	0	0
	- Addl.floor over D,E & F Blocks	0	0	0	0
	Total c(i)	3037181	152865	0	3190046
	ii. Revenue Expenditure				
	- Programmes & projects	0	0	316107099	316107099
	Total c(ii)	0	0	316107099	316107099
	TOTAL (c)	3037181	152865	316107099	319297145
	NET BALANCE AS AT THE YEAR-END (a+b+c)	3717578	0	797500	4515078
				9576744	

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st MARCH 2013

(Amount - Rs.)

	2012-13		2011-12	
SCHEDULE 4 - SECURED LOANS AND BORROWINGS:				0
1. Central Government				0
2. State Government (Specify)				
3. Financial Institutions				
a. Term Loans	0		0	
- Interest accrued and due	0		0	
b. Other Loans (Specify)	0		0	
- Interest accrued and due	0	0	0	0
4. Other Institutions and Agencies		0		0
5. Debentures and Bonds		0		0
6. Others (Specify)		0		0
TOTAL		0		0
	2012-13		2011-12	
SCHEDULE 5 - UNSECURED LOANS AND BORROWINGS:				
1. Central Government	10125		10125	
2. State Government (Specify)	0		0	
3. Financial Institutions	0		0	
4. Banks:				
a. Term Loans	0		0	
b. Other Loans (Specify)	0		0	
5. Other Institutions and Agencies	0		0	
6. Debentures and Bonds	0		0	
7. Others (Specify)	0		0	
TOTAL	10125		10125	
	2012-13		2011-12	
SCHEDULE 6 - DEFERRED CREDIT LIABILITIES:				
a) Acceptances secured by hypothecation of capital equipment and other assets	0		0	
b) Others	0		0	
TOTAL	0		0	
	2012-13		2011-12	
SCHEDULE 7 - CURRENT LIABILITIES AND PROVISIONS				
A. CURRENT LIABILITIES				
1. Acceptances		0		0
2. Sundry Creditors:				
a) For Goods	0		0	
b) Others	7583557	7583557	6244729	6244729
3. Advances Received		0		0
4. Interest accrued but not due on:				
a) Secured Loans / borrowings	0			
b) Unsecured Loans / borrowings	0	0		0
5. Statutory Liabilities:				
a) Overdue	0			0
b) Others	0	0	0	0
6. Other current Liabilities: Outstanding expenses		103663195	29861002	29861002
TOTAL (A)		111246752		36105731
B. PROVISIONS				
1. For Taxation		0		0
2. Gratuity	0		0	
Add: Provision	0		0	
Less: Paid to RBFC	0	0	0	0
3. Superannuation / Pension		0		0
4. Earned Leave Encashment	0		0	
Add: Provision	0		0	
Less: Paid to RBFC	0	0	0	0
5. Trade Warranties / Claims		0		0
6. Others (Specify)		0		0
TOTAL (B)		0		0
TOTAL (A + B)		111246752		36105731

SCHEDULE 8(a) - FIXED ASSETS

Particulars of Assets	GROSS BLOCK				Adjusted upto 31.3.2013 on account of				NET BLOCK	
	As on 1.4.2012	For the year		As on 31.3.2013	Grant	As on 31.3.2012	Capital Fund	Total	As on 31.3.2013	As on 31.3.2012
		Additions	Sale/ Adj.							
Non-Plan										
1. Land	783139	0	0	783139	0	0	0	0	783139	1
2. Internal Roads	332011	0	0	332011	0	0	332010	332010	1	1
3. Buildings	1834158	0	0	1834158	0	1830168	3989	1834157	1	1
4. Furniture & Fixtures	874630	0	0	874630	0	868334	6295	874629	1	1
5. Plant, Machinery & Equipment	2633254	0	0	2633254	0	2627307	5943	2633250	4	4
6. Books & Periodicals	2719188	0	0	2719188	0	2407245	311942	2719187	1	1
7. Transport - Motor Vehicles	115069	0	0	115069	0	104813	10255	115068	1	1
8. Sundry Assets	41276	0	0	41276	0	41273	0	41273	3	3
Total Non-Plan	9332725	0	0	9332725	0	7879140	670434	8549574	783151	783151
Plan										
1. Furniture & Fixtures	1355769	0	0	1355769	0	1327796	27970	1355766	3	3
2. Plant, M/c & Equipment	5768383	0	0	5768383	0	5468970	299406	5768376	7	7
3. Books & Periodicals	7887528	0	0	7887528	0	6416973	1470553	7887526	2	2
4. Buildings	12207513	0	0	12207513	0	5015332	7192166	12207498	15	15
5. Wells	86220	0	0	86220	0	86218	0	86218	2	2
6. Tennis court	15922	0	0	15922	0	7031	8890	15921	1	1
7. Electric Installations	238492	0	0	238492	0	238488	0	238488	4	4
Total Plan	27559827	0	0	27559827	0	18560808	8998985	27559793	34	34
Total Non-Plan & Plan	36892552	0	0	36892552	0	26439948	9669419	36109367	783185	783185

WORKING DETAILS OF ASSETS

Particulars of Assets	GROSS BLOCK			Adjusted upto 31.3.2013 on account of			NET BLOCK			
	As on 1.4.2012	For the year		As on 31.3.2013	Grant	Depreciation	Capital Fund	Total	As on 31.3.2013	As on 31.3.2012
		Additions	Sale/ Adj.							
5. Plant, Machinery & Equipment										
a. Office Equipment	1446592	0	0	1446592	0	1443405	3186	1446591	1	1
b. Hostel Equipment	413374	0	0	413374	0	413229	144	413373	1	1
c. Canteen Equipment	293174	0	0	293174	0	290559	2614	293173	1	1
d. Plant, Machinery & equipment	480114	0	0	480114	0	480113	0	480113	1	1
Total P.M.E.	2633254	0	0	2633254	0	2627306	5944	2633250	4	4
8. Sundry Assets										
a. Loose Tools	29363	0	0	29363	0	29362	0	29362	1	1
b. Pumpset	9182	0	0	9182	0	9181	0	9181	1	1
c. Training Aids	2731	0	0	2731	0	2730	0	2730	1	1
Total Sundry Assets	41276	0	0	41276	0	41273	0	41273	3	3
Plan										
A. Furniture & Fixtures										
1. Furniture	578146	0	0	578146	0	578145	0	578145	1	1
2. Modernisation of Seminar Rooms	591309	0	32805	624114	0	563336	60777	624113	1	1
3. Fur. & Fix. For Int. Centre	186314	0	0	186314	0	186313	0	186313	1	1
Total-Fur & Fix	1355769	0	0	1355769	0	1327794	60777	1388571	-32802	3
1. Equipment	132096	0	0	132096	0	132095	0	132095	1	1
2. Letter Press Unit	145172	0	0	145172	0	145171	0	145171	1	1
3. A.V.Trng.Material Division	1997243	0	0	1997243	0	1988755	8487	1997242	1	1
4. Upgradation of nisiet facilities	1164324	0	0	1164324	0	921186	243137	1164323	1	1
5. Installation of Data Processing	2272713	0	0	2272713	0	2233238	39474	2272712	1	1
6. Training Equipment	24684	0	0	24684	0	21557	3126	24683	1	1
7. Press Equipment	32151	0	0	32151	0	26966	5184	32150	1	1
Total PME	5768383	0	0	5768383	0	5468970	299408	5768376	7	7
C. Books & Periodicals										
1. Books	1571054	0	0	1571054	0	1190556	380497	1571053	1	1
2. Periodicals	6316474	0	0	6316474	0	5226417	1090056	6316473	1	1
Total B&P	7887528	0	0	7887528	0	6416973	1470553	7887526	2	2

Particulars of Assets	GROSS BLOCK				Adjusted upto 31.3.2013 on account of					NET BLOCK	
	As on 1.4.2012	For the year		As on 31.3.2013	Grant	Depreciation	Capital Fund	Total	As on 31.3.2013	As on 31.3.2012	
		Additions	Sale/ Adj.								
D. Buildings											
1. International Centre	866648	0	0	866648	0	475776	390871	866647	1	1	
2. Electric -Sub-station	253268	0	0	253268	0	122651	130616	253267	1	1	
3. Doc. Building	1868543	0	0	1868543	0	944625	923917	1868542	1	1	
4. Kitchen Block	221595	0	0	221595	0	115527	106067	221594	1	1	
5. International Hostel	3816583	0	0	3816583	0	1275588	2540994	3816582	1	1	
6. Additional Storey-Doc.Centre	1966256	0	0	1966256	0	690469	1275786	1966255	1	1	
7. Recreation Facilities	282726	0	0	282726	0	124851	157874	282725	1	1	
8. Qrs. For Faculty/HW/S.O.	1286781	0	0	1286781	0	402438	884342	1286780	1	1	
9. Qrs. For P.D.	751798	0	0	751798	0	235122	516675	751797	1	1	
10.Compound Wall & gate	5688	0	0	5688	0	2510	3177	5687	1	1	
11.Replacement of New Hostel	130265	0	0	130265	0	130264	0	130264	1	1	
12.Fencing land	83590	0	0	83590	0	83589	0	83589	1	1	
13.Compound wall	150425	0	0	150425	0	150424	0	150424	1	1	
14.Badminton Court	468930	0	0	468930	0	207078	261851	468929	1	1	
15.Water Sump	54417	0	0	54417	0	54416	0	54416	1	1	
Total Buildings	12207513	0	0	12207513	0	5015328	7192170	12207498	15	15	
Open well & Pipelines											
1. Borewell	13601	0	0	13601	0	13600	0	13600	1	1	
2. Open well	72619	0	0	72619	0	72618	0	72618	1	1	
Total Wells	86220	0	0	86220	0	86218	0	86218	2	2	
F. Tennis Court	15922	0	0	15922	0	7031	8890	15921	1	1	
G. Electric Installations											
1. Street Lights	111796	0	0	111796	0	111795	0	111795	1	1	
2.Laying of Cables	36843	0	0	36843	0	36842	0	36842	1	1	
3. Rewiring of Hostel	37602	0	0	37602	0	37601	0	37601	1	1	
4. Electrification of Badminton Court	52251	0	0	52251	0	52250	0	52250	1	1	
Total Ele.Installations	238492	0	0	238492	0	238488	0	238488	4	4	

FIXED ASSETS 8(b) - FIXED ASSETS

Name of the Asset	Gross Block			Depreciation			Total	Capital Fund	Adjustment on account of Grants			Total (9+10+13)	Net Block as on 31.3.2013 (15)	Net Block as on 31.3.2012 (16)	
	As on 1.04.2012	Additions/Adjustment	Sale/Adjustment	Total	As on 1.4.12	Rate %			For the Year	Adjustment	Upto 31.3.12				For 2012-13
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
Modernisation of misiet Buildings	19363078			0	837774	2.5	10232.775	848006.78	18115993	0	0	0	18963999.78	399078.225	409311
A Block	282377			282377	56962	2.5	5635.375	62597.375	0	0	0	0	62597.375	21979.625	225415
B Block	1675990			1675990	12841	2.5	377.05	13218.05	1648067	0	0	0	1661285.05	14704.95	15082
C Block	4195945			4195945	51671	2.5	22539.7	74210.7	742686	2500000	0	2500000	3316896.7	879048.3	901588
DEF Block (Gr.Floor)	20347745			20347745	242903	2.5	0.025	242903.03	20104841	0	0	0	20347744.03	0.975000001	1
DEF Block (addl.floor)	33560307			33560307	1508	2.5	1469.975	2977.975	0	33500000	0	33500000	33502977.98	57329.025	58799
Security Block	509207			509207	8505	2.5	0.025	8505.025	500701	0	0	0	509206.025	0.975	1
Training Building	38225437			38225437	1098218	2.5	141596.58	1239814.6	14270000	17193356	0	17193356	32703170.58	5522266.425	5663863
Staff Quarters	540260	96260		636520	89988	2.5	9769.1	99757.1	59508	0	96260	96260	255525.1	380995	390764
VIP Guest House	84032			84032	1050	2.5	0.025	1050.025	82981	0	0	0	84031.025	0.975	1
SENDOC Building	2521117			2521117	71543	2.5	13121.65	84664.65	1777664	147044	0	147044	2009372.65	511744.35	524866
Ducts & Drains	358222			358222	4478	0	0	4478	353743	0	0	0	358221	1	1
Borewell/Pumpset	190013			190013	37992	2.5	2452.5	40444.5	53921	0	0	0	94365.5	95646.5	98100
External Drainage	514157			514157	1875	0	0	1875	512281	0	0	0	514156	1	1
Internal Roads	6060480			6060480	0	0	0	0	0	2308000	0	2308000	5479750	580730	580730
Infrastructure	3546465			3546465	0	0	0	0	1158784	0	0	0	1158784	2387681	2387681
Landscaping	4430730			4430730	455159	2.5	48535.7	503694.7	2034143	0	0	0	2537837.7	1892892.3	1941428
Furniture & Fixtures	5720808	1161692		6882500	1223576	10	81887.7	1305463.7	2740825	937530	1161692	2099222	6145510.7	736989.3	818877
Electric Sub-Station	8215816	70471		8286287	787349	2.5	547.4	787896.4	7420314	0	56728	56728	8264938.4	21348.6	8153
Equipment	4576357			4576357	1896445	15	62298.3	1958743.3	2264590	0	0	0	4223333.3	353023.7	415322
Hostel Equipment	1539112	582320		2121432	207909	15	88940.1	296849.1	738269	0	582320	582320	1617438.1	503992.9	592934
Garden Equipment	6466			6466	3813	15	78.6	3891.6	2129	0	0	0	6020.6	445.4	524
Auditorium	51000			51000	10821	0	0	10821	40178	0	0	0	50999	1	1
Canteen Facilities	244635			244635	37241	10	11712.7	48953.7	90267	0	0	0	139220.7	105414.3	117127
A. V. Equipment	712600			712600	230724	0	0	230724	481875	0	0	0	712599	1	1
Solar System	1353593			1353593	484894	60	354	485248	868109	0	0	0	1353357	236	590
Air Conditioners	2234161			2234161	430751	0	0	430751	417497	1385912	0	1385912	2234160	1	1
EPABX	1578830			1578830	71242	25	121.75	71363.75	1507101	0	0	0	1578464.75	365.25	487
DEF T Floor	13464427			13464427	452013	2.5	22395.7	474408.7	8223407	3893179	0	3893179	12590994.7	873432.3	895828
Compound Wall	4555069			4555069	-9400	2.5	6141.95	-3258.05	4318791	0	0	0	4315532.95	239336.05	245678
Dining Halls	7702015			7702015	646604	2.5	31903.525	678507.53	5779270	0	0	0	6457777.525	1244237.475	1276141
CRMA Project	63960			63960	0	0	0	0	0	63960	0	63960	63960	0	0
RCTP Project	423735	109067		532802	0	0	0	0	0	423735	109067	532802	532802	0	0
Gymnasium	0	345195		345195	0	2.5	0	0	0	0	0	345195	345195	0	0
Polh Green House	0	459946		459946	0	0	0	0	0	0	0	459946	459946	0	0
Football Court	0	27000		27000	0	2.5	675	675	0	0	0	0	675	26325	0
TOTAL	188848146	2851951	0	191700097	9464449		562790	10009239	99479685	62352716	2811208	0	174652848	17047249	17569296

Name of the Asset	Gross Block				Depreciation				Capital Fund	Adjustment on account of Grants			Total (9+10+13)	Net Block as on 31.3.2013	Net Block as on 31.3.2012			
	As on 1.04.2012	Additions/ Adjustment	Sale/ Adjustment	Total	As on 1.4.12	Rate %	For the Year	Adjustment		Upto 31.3.11.12	For 2012-13	Adjustment				Total	Net Block as on 31.3.2013	Net Block as on 31.3.2012
Upgradation of SENDOC																		
Equipment	3202113	133638		3335751	1179141	15	23734.65		1202875.7	1531420	333321	133638	466959	3201254.65	134496.35	158231		
Fur. & Fix.	642699	0		642699	131330	10	0.1		131330.1	218821	292547	0	292547	642698.1	0.9	1		
Telephone/Telex	116597	0		116597	49073	25	0.25		49073.25	67523	0	0	0	116596.25	0.75	1		
Borewell	99139	0		99139	0	0	0		0	99138	0	0	0	99138	1	1		
Books	4705220	39616		4744836	408980	7.5	32523.3		441503.3	2645334	1256878	0	1256878	4343715.3	401120.7	394028		
Periodicals	3419952	114454		3534406	370945	7.5	87876.3		458821.3	843758	1148019	0	1148019	2450598.3	1083807.7	1057230		
Computers	14551777	0		14551777	7591370	60	367472.4		7958842.4	3266334	3081619	0	3081619	14306795.4	244981.6	612454		
Computers Upgradation	950954			950954	704771	60	44.4		704815.4	79136	166973	0	166973	950924.4	29.6	74		
Printers for Computers	302667	0		302667	218451	60	11545.8		229996.8	19754	45219	0	45219	294969.8	7697.2	19243		
Computer Tables	429259	0		429259	108312	10	19476.5		127788.5	126182	0	0	0	253970.5	175287.5	194765		
Computer Software	1871172	93888		1965060	1052373	60	63981.6		1116354.6	584771	221280	0	221280	1922405.6	42654.4	12748		
Electronic Publications	1925915	0		1925915	0	0	0		0	917165	1008750	0	1008750	1925915	0	0		
Servers	1424607	0		1424607	221462	60	25287		246749	1080200	80800	0	80800	1407749	16858	42145		
Networking	1195669	92335		1288004	495534	60	29623.8		525157.8	322502	328260	92335	420595	1268254.8	19749.2	49373		
Website	389118			389118	0	0	0		0	352443	36675	0	36675	389118	0	0		
Consumables	743579			743579	154766	0	0		154766	243925	344888	0	344888	743579	0	0		
Bar Coding	59500			59500	0	0	0		0	59500	0	0	0	59500	0	0		
Bandwidth	1388009	0		1388009	55227	100	0		55227	0	832782	0	832782	1388009	0	0		
TOTAL	37417946	473931		37891877	13241735		661566.1		13903301	12457906	9178011	225973	9403984	35765191.1	2126685.9	2540294		
Schedule 8(a) Total	36892552	0		36892552	26439948		0		26439948	9669419	0	0	0	36109367	783185	783185		
GRAND TOTAL	263158644	3325882		266484526	49128132		1224356.3		50352488	121607010	71530727	3037181	74567908	246527406.3	19957119.7	20892775		
Works-in-progress:																		
SME University-PE	0	359552	0	359552	0	0	0		0	0	0	0	0	0	359552			
International Block-PE	0	8000		8000	0	0	0		0	0	0	0	0	0	8000	0		
Total WIP	0	367552		367552	0	0	0		0	0	0	0	0	0	367552	0		
GRAND TOTAL	263158644	3693434		266852078	49128132		1224356.3		50352488	121607010	71530727	3037181	74567908	246527406.3	20324671.7	20892775		

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st MARCH 2013

(Amount - Rs.)

SCHEDULE 9 - INVESTMENT FROM EARMARKED/ENDOWMENT FUNDS	2012-13		2011-12	
1. In Government Securities	0		0	
2. Other approved Securities	0		0	
3. Shares	0		0	
4. Debentures and Bonds	0		0	
5. Subsidiaries and Joint Ventures	0		0	
6. Others (to be specified)	0		0	
TOTAL	0		0	
SCHEDULE 10 - INVESTMENTS - OTHERS	2012-13		2010-11	
1. In Government Securities	0		0	
2. Other approved Securities	0		0	
3. Shares	0		0	
4. Debentures and Bonds	0		0	
5. Subsidiaries and Joint Ventures	0		0	
6. Others (to be specified)	0		0	
TOTAL	0		0	
SCHEDULE 11 - CURRENT ASSETS, LOANS, ADVANCES ETC.	2012-13		2011-12	
A. CURRENT ASSETS:				
1. Inventories:				
a) Stores and Spares		0		0
b) Loose Tools		0		
c) Stock-in-trade		0		
Finished Goods		0		
Work-in-progress		0		
Raw Materials		0		
2. Sundry Debtors:				
a) Debts Outstanding for a period exceeding six months				
b) Others		156829200	60329049	60329049
3. Cash balances in hand (including cheques / drafts and imprest)		200119		666711
4. Bank Balances:				
a) with Scheduled Banks:				
On Current Accounts	9638803		10045165	
On Deposit Accounts (includes margin money)	74575000		54000000	
On Savings Accounts	3379542	87593348	4015239	68060404
b) With non-Scheduled Banks:				
On Current Accounts		0	0	0
On Deposit Accounts (includes margin money)		0	0	0
On Savings Accounts		0	0	0
5. Post Office-Savings Accounts				0
TOTAL (A)		244622667		129056164
SCHEDULE 11 - CURRENT ASSETS, LOANS, ADVANCES ETC. (Contd.)	2012-13		2011-12	
B. LOANS, ADVANCES AND OTHER ASSETS:				
1. Loans:				
a) Staff	132384		137302	
b) Other Entities engaged in activities/ objectives similar to that of the Entity	0		0	
c) Other (specify)	0	132384	0	137302
2. Advances and other amounts recoverable in cash or in kind or for value to be received:				
a) On Capital Account	2146889		971889	
b) Prepayments	0		0	
c) Others	1524599	3671488	1360893	2332782
3. Income Accrued:				
a) On Investments from Earmarked / Endowment Funds	0		0	
b) On Investments - Others	0		0	
c) On Loans and Advances	236766		274166	
d) Others (includes income due unrealised - Rs.)	0	236766	0	274166
4. Expenditure on Projects under progress				
5. Incometax / TDS		5004076		3136307
TOTAL (B)		9044714		5880557
TOTAL (A + B)		253667381		134936721

SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE PERIOD 31st MARCH 2012

(Amount - Rs.)

SCHEDULE 16 - INCOME FROM ROYALTY, PUBLICATION ETC.	2012-13		2011-12	
1) Income from Royalty	0		0	
2) Income from Publications	49820		0	
3) Others:Infrastructure facilities	626768	676588	1162268	1162268
TOTAL		676588		1162268
SCHEDULE 17 - INTEREST EARNED	2012-13		2011-12	
1) On Term Deposits:				
a) with Scheduled Banks	6324559		4912622	
b) With Non-Scheduled Banks	0		0	
c) With Institutions	0		0	
d) Others	0	6324559	0	4912622
2) On Savings Accounts:				
a) with Scheduled Banks	650264		206405	
b) With Non-Scheduled Banks	0		0	
c) With Institutions	0		0	
d) Others	0	650264	0	206405
3) On Loans:				
a) Employees / Staff	0		8880	
b) Others	0	0	0	8880
4) Interest on Debtors and Other Receivables		47628		
TOTAL		7022451		5127907
SCHEDULE 18 - OTHER INCOME	2012-13		2011-12	
1) Profit on Sale / disposal fo Assets:				
a) Owned assets	0		0	
b) Assets acquired out of grants, or received free of cost	0		0	
2) Export Incentives realised	0		0	
3) Fees for Miscellaneous Services	0		0	
4) Miscellaneous Income	142068	142068	159543	159543
TOTAL		142068		159543
SCHEDULE 19 - INCREASE/(DECREASE) IN STOCK OF FINISHED GOODS & WORK IN PROGRESS	2012-13		2011-12	
a) Closing Stock				
- Finished Goods			0	
- Work-in-progress			0	0
b) Less: Opening Stock				
- Finished Goods			0	
- Work-in-progress			0	0
NET INCREASE / (DECREASE) [a-b]		0		0

SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE PERIOD 31st MARCH 2013

SCHEDULE 20 - ESTABLISHMENT EXPENSES	2012-13		2011-12	
a) Salaries and Wages	39858268		32711882	
b) Allowances and Bonus	1282555		1786557	
c) Contribution to Provident Fund	3654230		3101838	
d) Contribution to Other Fund (Specify)	0		0	
e) Staff Welfare Expenses	207060		290536	
f) Expenses on Employees Retirement and Terminal Benefits	32739862	77741975	6924086	44814899
TOTAL		77741975		44814899
SCHEDULE 21 - OTHER ADMINISTRATIVE EXPENSES ETC.	2012-13		2011-12	
a) Purchases	0	0		0
b) Labour and processing expenses		0		0
c) Cartage and Carriage Inwards		0		0
d) Electricity and power	3110283		2554133	
e) Water charges	2296487		1341908	
f) Insurance			0	
g) Repairs and maintenance	1461501		1214669	
h) Excise Duty	0		0	
i) Rent, Rates and Taxes	1115461		1114142	
j) Vehicles Running and Maintenance	1331865		1156557	
k) Postage, Telephone and Communication Charges	1162673		732938	
l) Printing and Stationary	1276414		729940	
m) Travelling and Conveyance Expenses	270554		341153	
n) Expenses on Seminar / Workshops	0		0	
o) Subscription Expenses (Memberships)	48924		136780	
p) Expenses on Fees (SENDOC)	882057		681011	
q) Auditors Remuneration	134814		100150	
r) Hospitality Expenses	11383463		6943776	
s) Business Development Expenses	469655		292049	
t) Provision for Bad and Doubtful Debts / Advances	0		0	
u) Irrecoverable Balances Written-off	0		0	
v) Packing Charges	0		0	
w) Freight and Forwarding Expenses	0		0	
x) Distribution Expenses	0		0	
y) Advertisemtn and Publicity	125986	25070137	141119	17480325
(z) Activity expenses - National announced programmes	5090184		5199831	
National sponsored programmes	150483826		82908681	
International programmes	32467506		29255385	
Seminars & Workshops	462227		935757	
Other programmes	0	188503743	0	118299654
Consultancy projects		2513224		0
(aa) Projects against grants		0		12027344
(ab) Others:Legal expenses		170104	51200	
Implementation of Official Language (Hindi)		117500	0	
SME University Preliminary Expenses		0	0	
EC/GC/Society meeting expenses		299640	210612	
International Block: Preliminary expenses		0	0	
Losses written off	0	0	0	261812
TOTAL		216674348		148069135

SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE PERIOD 31st MARCH 2013

(Amount - Rs.)

SCHEDULE 22 - EXPENDITURE ON GRANTS, SUBSIDIES ETC.	2012-13		2011-12	
a) Grants given to Institutions/ Organisations		0		0
b) Subsidies given to Institutions / Organisations		0		0
TOTAL				0
SCHEDULE 23 - INTEREST	2012-13		2011-12	
a) On Fixed Loans		0		0
b) On Other Loans (including Bank Charges): Bank charges	28317			0
c) Others (Specify)	0	28317	32614	32614
TOTAL		28317		32614

SCHEDULE 24 – SIGNIFICANT ACCOUNTING POLICIES

1. ACCOUNTING CONVENTION

The financial statements are prepared on the basis of historical cost convention, unless otherwise stated and on the accrual method of accounting.

2. INVENTORY VALUATION

Inventories are valued at lower of market price or cost basis.

3. FIXED ASSETS

Fixed assets are stated at cost of acquisition inclusive of inward freight, duties and taxes and incidental and direct expenses relating to acquisition.

4. DEPRECIATION

Depreciation in respect of the Assets: Buildings, Books and Periodicals has been charged on written down value at the rates as prescribed by CPWD Rules and the rest of the assets are depreciated at the rates prescribed by Income Tax Act, 1961.

In respect of additions to fixed assets during the year, depreciation is considered for full year.

Assets valuing Rs.5,000/- or less each are provided full depreciation.

5. GOVERNMENT GRANTS

Revenue grants received from Government towards recurring activities are accounted as Income on accrual basis.

Grants related to specific fixed assets are shown as a deduction from the Gross value of the asset concerned in arriving at its book value.

SCHEDULE 25 – NOTES TO ACCOUNTS

1. GRANTS

- 1.1. Unspent grant of Rs.32,39,456/- towards the capital (non-recurring) expenditure on Resource Centre for Traditional Paintings in Handicrafts (RCTP) and Rs.38,69,120/- towards revenue (recurring) expenditure relating to activities was brought forward from 2011-12 and the same was utilized during the year.
- 1.2. An amount of Rs.11,92,46,392/- was to be received from different Ministries for various activities executed during the year.
- 1.3. Recurring including amounts receivable and unspent carried forward from 2001-12 & non-recurring grants received during the year including unspent grant brought forward from previous year, expenditure incurred and unspent balance carried to next year are indicated as below:

Nature of grant	Amount Rs.	Expenditure Rs.	Unspent Rs.
(a) Recurring grant:			
1.For activities and projects	31,61,07,009	31,69,04,599	7,97,500
Total (a)	31,61,07,009	31,69,04,599	7,97,500
(b) Non-recurring grant:			
1.Resource Centre for Traditional Paintings	32,39,456	1,09,067	31,30,389
2.Interiors in Training Building	24,68,168	24,68,168	--
3. Polygreen House	12,00,000	6,12,811	5,87,189

2. RETIREMENT BENEFITS

- 2.1. Liability towards gratuity payable on death / retirement of employees is provided on accrual basis.
- 2.2. Provision for accumulated leave encashment benefit to the employees is made on accrual basis and computed on the assumption that employees are entitled to receive the benefit as at each year end.
- 2.3. Pursuant to the decision taken by the Executive Committee in the 5th meeting held on 1st February, 2010, accumulations under the fund relating to the Employees retirement benefits were transferred to the separate fund account and the same is administered by a Committee called "Retirement Benefits Fund (RBF) Committee."

3. OTHERS

Land includes an area of 43 acres 8 guntas acquired from private parties at the rate of Rs.4,000/- per acre as directed by the Government of Andhra Pradesh. However, it was enhanced to Rs.12,000/- per acre by the City Civil Court and the differential amount of Rs.8,000/- per acre was deposited into the court by the Institute. This additional amount was capitalized as part of the cost of land. However, on appeal preferred by the Institute before the Hon'ble High Court of Andhra Pradesh, on the advise of the Government of India, the High Court reduced the rate per acre by Rs.2,000/- to Rs.10,000/- per acre. The Hon'ble High Court also directed the Special Deputy Collector to collect the differential amount of Rs.2,000/- per acre (totaling to Rs.1,17,648) from various parties to whom the amounts were paid earlier and make over the same to the Institute.

4. CONTINGENT LIABILITIES

No provision was made for Rs.6,40,861/- pertains to earlier year towards liability for conveyance allowance payable to employees as the matter is pending for final judgement in the Hon'ble High Court of Andhra Pradesh. Further, notice was given to the employees for discontinuance of conveyance allowance with effect from 13.10.1992.

Disputed demand from the Commissioner of Customs, Central Excise and Service Tax for Rs.3,88,03,987/- towards payment of service tax for the period from 2004-05 to 2008-09 was received on 28.4.2010. In this connection, an Appeal U/s 86(1) of the Finance Act, 1994 was filed before South Bench of the Customs, Excise and Service Tax Appellate Tribunal, Bangalore. The Appeal was heard by the Bench 18th July, 2012. The Bench considering the submitted facts passed an interim order directing the Institute to deposit an amount of Rs.15.00 lakh and the same was deposited.

5. CAPITAL COMMITMENTS

Estimated value of contracts remaining to be executed on capital account and not provided for (net of advances) was Rs.Nil (Previous year Rs.Nil).

6. CURRENT ASSETS, LOANS AND ADVANCES

In the opinion of the Management, the current assets, loans and advances have a value on realization in the ordinary course of business, equal at least to the aggregate amount shown in the Balance Sheet.

7. TAXATION

In view of there being no taxable income under Income-tax Act 1961, no provision for Income Tax has been considered necessary.

8. REMUNERATION TO AUDITORS

As Auditors

– Taxation matters	Rs. Nil
– For Management services	Rs. Nil
– For certification	Rs.28,150/-

9. Schedules 1 to 25 are annexed to and form an integral part of the Balance Sheet as at 31st March 2012 and the Income and Expenditure Account for the year ended on that date.

10. Corresponding figures for the previous year have been regrouped / rearranged, wherever necessary

Admn. & Accounts Officer

Chief Administrative Officer

Director General

For Swamy & Seshadri
Chartered Accountants
(Firm Regn. No.003913S)

B. Krishna Swamy
Partner

Membership No. 019096

Place : Hyderabad

Date : 22nd January, 2014

10.KVIC, Mumbai, M/o.MSME	1080000	1590593	(iv) Seminar and Workshops	453352	935757
11.DC(Handicrafts)	375000	155880	(v) Research & Consultancy Projects	110050	547590
12.Min. of Housing and Urban Poverty	1350000	0	(vi) Educational Programmes	3959252	0
13.M/o MSME for Evaluation Project	230000	0			
Total II(a)	177602723	165056932	Total I(c)	107348537	98301904
(b) From State Governments:			(d) Comon Essential Services:		
1.Industries Deptt., Kerala	240000	3450000	(i) Business development expenses	297910	292646
2.Industries Deptt., Andhra Pradesh	8260236	0	(ii) Photo and video charges	56770	55901
3.Industries Deptt., Karnataka	500000	0	(iii) Xerox charges	365001	259487
4.NFDB, M/o Agriculture	49976	0	(iv) Training of Faculty in India	24619	0
5.Govt. of A.P. for Herbal Nurser	1200000	0	(v) Postage and telegrams	234742	273170
Total II(b)	10250212	3450000	(vi) Electricity charges	2811305	2318850
(c) From Other Sources			(vii) Water charges	2432267	1135423
1.NMDC	794700	480300	(viii) House keeping expenses	934881	928133
2.NBCFDC, New Delhi	90000	0	(ix) Catering charges	7010601	5348419
Total II(c)	884700	480300	(x) Printing and binding charges	1187600	393404
Total II	188737635	168987232	(xi) SENDOC expenses	23181	13283
			(xii) CCIT expenses	987970	620700
III. INTEREST RECEIVED			(xiii) Membership with others	48924	136780
(a) On Bank Accounts	6967646	5112919	(xiv) Telephones	427090	368030
(b) Loans, Advances, etc.	0	167260	(xv) Vehicles hire charges	1150417	1015461
Total III	6967646	5280179	Film on ni-msme	135000	0
			Total I(d)	18128278	13159687
IV. OTHER INCOME			TOTAL I	182477781	155817668
(a) From Activities:			II. PAYMENTS MADE AGAINST FUNDS		
(i) National Announced Programmes	1800400	8221440	FOR VARIOUS PROJECTS		
(ii) National Sponsored Programmes	35361	928902	1. CRMA (DC Handlooms sponsored)	0	2261060
(iii) Seminars and Workshops	220116	115000	2. RCTPaintings (DC Handicrafts Project)	68933	2589809
(iv) Collaborative Seminars/Workshops	1368306	1670945	3. IPFC {DC(MSME sponsored)	124445	1162900
(v) Research/Consultancy Projects	239875	861968	(include Rs.2517531 non-recurring exp)		
(vi) Collaborative Programs	1651514	0	4. Mubarakpur Handloom Cluster (DC-	121480	1983796
(vii) International Sponsored Programmes	4660971	0	Handlooms sponsored)		
(viii) National Programmes - IT	6813000	0	5. Barabanki Handloom Cluster (DC-	187177	3383384
(ix) Program Certification - Bloomsoft Pvt. Ltd	861551	0	Handlooms sponsored)		

(x) Program Certification - Tredz Technologies	110500	0	0	6. Consultancy - DSR for 21 UPClusters	275120	0
(xi) RCTP Activities Income	39759	0	0	7. Consultancy - Handloom Clusters Project	346679	0
(xii) MBA Live Projects	171000	0	0	8. Consultancy - Other Projects	112490	0
Total IV (a)	17972353	11798255		TOTAL II	1236324	11380949
(b) Others						
(i) Library Membership Fee	924500	990700		III. EXPENDITURE ON FIXED ASSETS AND		
(ii) Subscription/scale of publications	49820	62930		CAPITAL WORKS-IN-PROGRESS		
(iii) Infrastructure services	594268	1162268		Purchase of Fixed Assets:		
(iv) Licence Fee for Quarters	85588	93327		(i) Furniture	1161692	310149
(v) Sale of scrap	6460	0		(ii) Equipment	133638	0
(vi) Accrued income	1470609	2603754		(iii) Hostel Equipment	582320	669500
(vii) Prior period income	48170	611		(iv) Additional Floor over D, E & F Blocks	0	2700307
(viii) Application fee for posts	20	1000		(v) Interiors to Training Bldg.	0	5829832
(ix) IPFC Membership Fee	150500	161927		(vi) Periodicals	114454	174993
(x) Application Fee from Partner Institutions	50000	35000		(xiv) Books	42402	3200
(xi) Premises Lease	0	30216		(xv) Computers	0	901670
(xii) Boarding Charges	8250	0		(xvii) Computer software	70000	29950
(xii) Sponsorships & Advertisements in Souviner	50000	0		(xviii) Cabling/Networking	92335	113400
Total IV (b)	3438185	5141733		(xxi) Gymnasium	345195	0
				(xxii) M-Poly Green House (Herbal Garden)	513731	0
				(xxiii) Football Court	15000	0
(c) Grants Receivables received				Construction of International Block (Preliminary Exp.)	8000	0
(i) KVIC	0	490000		Staff Quarters	96260	0
(ii) NMDC	0	607500		Electric Substation	70471	0
(iii) NBCFDC	405000	101250		SME University-Preliminary Expenses	359552	0
(iv) SBI	0	270000				
(v) Govt. of Andhra Pradesh	0	1604642		Total III	3605050	10733001
(vi) Ministry of External Affairs	10689557	8146147		IV. OTHER PAYMENTS		
(vii) DC(Handicrafts)	0	403310		(1) Outstanding expenses	1910978	11940765
(viii) DC(MSME)	0	1300000		(2) Deposits (Participation in Tenders)	1125000	50000
(ix) M/o. Food Processing Industries	3256286	622000		(3) Perior period expenses	418462	379005
(x) DST (through EDI)	262500	105000		(5) CPF Trust	0	31024
(xi) DC(Handlooms), M/o. Textiles	7548300	0		(7) Refundable to MEA	0	768000

Total IV(c)	22161643	13649849	(8) V.R.Associates, Architects & Engineers	0	70993
Total IV	43572181	30589837	(9) Loans and Advances given to Staff:		
			(i) Festival Advance	108000	0
			(ii) Study Tour advance	0	615
			(iii) Tour advance	514391	0
V. OTHER RECEIPTS			(10) LTC Advance	115278	0
(a) Loans and Advances recovered from Staff:			(12) Deposit with Service Tax Tribunal	1500000	0
			(13) Payment to Creditors	991990	0
(i) House Building Advance	0	54730	(14) Grant Refundable to DPE	2064000	0
(ii) Festival Advance	0	22800	(15) Income Pertaining to Previous Years	500000	0
(iii) Temporary advance	32694	30423	(16) EMD/Security Deposits	1800000	0
(v) Tour advance	86158	84499	(17)DA arrears Payable	320748	0
(b) Sundry creditors:			(18) Consultants Remuneration Payable	3083902	0
(ii) Programme Advance.	80112	502656	(19) TDS from suppliers	4747714	0
(iii) V.R.Associates, Architects	0	0			
(iv) RDS Consulting Architects	0	0			
(c) Others:			TOTAL IV	19200463	13240462
(i) CPF Trust	0	0			
(ii) Salaries payable	0	7664	V. PAYMENTS TO AGENCIES		
(iii) DA Arrears payable	0	1527			
(iv) Union	0	0	1. Agencies of APEX Programmes	7460834	7180545
(v) Security Deposits	125000	112454	2. Partner Institutions	12596368	14763235
(vi) Withheld Salaries	0	35730	TOTAL V	20057202	21943780
(vii) LTC Advance	5582	28394			
(viii) LIC	0	0			
(viii) Refund of Income Tax on income	0	0	VI. CLOSING BALANCES		
EMD/Security Deposits	4200000	0	(a) Cash in hand	200119	666712
Staff Deductions	202610	0	(b) Bank balances:		
Refunds Received or Recoveries made	1633554	0	(1) SBI, Yellareddyguda	7316	11843
			(2) Andhra Bank	7684558	4310029
TOTAL V	6365710	880877	(3) Andhra Bank, S.R.Nagar	201126	596498
			(4) SBI, Balkampet	545806	5126795
			(5) IDBI, Jubilee Hills	1200000	0
			(c) In deposits accounts		
			(1) Andhra Bank, Srinagar Colony Branch	24000000	34000000



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