Three-days training programme on
Public Procurement Policies for MSE’s National Procurement Plan (2015)
22-24 August, 2019

Programme Director
Dr. Dibyendu Choudhury
Centre for Promotion of Advanced Management Practices (C-PAMP)
RATIONALE
In the section 11 of the Micro, Small and Medium Enterprises Development (MSMED) Act, 2006 the Central Government through all its Ministries notified the “Public Procurement Act” where the mandate is to procure 20% from the MSEs for every Central Ministry and its relevant Departments, PSUs/PSEs from the year 2012-13. Annual goal of 20% procurement also include sub-contracts to MSMEs by large enterprises and consortia of MSEs formed by NSIC for the betterment and holistic development of MSMEs in the country. After a period of three years i.e., from 1st April, 2015, overall procurement goal of minimum of 20% became mandatory for all PSUs. Hence, there is a requirement to understand the procurement policy and implement it across the organisation vis-a-vis adopt vendor management strategies locally as well as country wide to promote overall growth for MSEs in the country.

In practicality, there is a gap of implementation of this Act. Many of the PSUs have limitations of sourcing scheduled 358 items notified, enterprises in usage of EM-II certification from DIC - manufacturer or services, etc.

OBJECTIVE
The participants will be able to appreciate:
- Increased levels of expertise. This provides sourcing enterprises (PSUs) with a greater depth to their supply chain and allows for the potential of inter-firm learning and co-operation.
- Ability of enterprises to draw together complementary skills in order to bid for large pieces of work that as individual enterprises they would be unable to compete for the potential for economies of scale to be realised by further specialising production within each enterprise, by joint purchasing of common raw materials to attract bulk discounts or by joint marketing.
- Strengthening social and other informal links, leading to the creation of new ideas and new businesses.
- Improved information flows within a cluster, for example, enabling finance providers to judge who is the good entrepreneur and business people to find who provides good support services.
- The very substantial divide between the current outdated procurement and provisioning practices in government and the new integrated supply chain management function necessitates a phased implementation approach through effective vendor management.

CONTENT
- Module-1 – Understanding the Public Procurement Policy and Vendor Management with MSE clustering in the country and key attributes for policy making.
- Module-2 – Vendor Development and its challenges under globalisation.
- Module-3 – Capacity building and bringing big corporate to develop and involve in developing MSE vendors in the country.
- Module-4 – Understanding challenges and strategies of procurement planning and development.
- Module-5 – Understanding private sector participation in infrastructure projects under Public Private Partnership (PPP) especially infrastructure, power, roads & bridges, health, tourism, education sectors.

- Module-6 – Understanding the simplification of rules & procedures, certification and use of Information & Communication Technology (ICT) for hassle-free, timely procurement of goods and services to meet the aggressive procurement plan.

BENEFITS TO PARTICIPANTS
Through case studies and interactions from experts, participants will be exposed to an array of practical issues of the procurement policy, challenges, meeting the sustainable and inclusive economic growth of the country by participating in a focused and structured manner of procurement policy in potential areas e.g., promote MSUs; employment generation and enhancing through sustainable development by adopting environment friendly technologies, etc.

FOR WHOM
This programme is suitable for the central procurement/purchase department’s top or mid-management officials of the Public Sector Enterprises (PSUs/PSEs), Nationalised Banks, Industries Commissioner officials, MSME-DI officials, State as well as Central Government departments.

DURATION & VENUE: 3-day residential programme at ni-msme, Hyderabad.

FEE
Rs. 7,500/- Residential Fee, and Rs. 6,000/- for Non-Residential Programme fee per participant. (In addition 18% GST is applicable). The fee covers cost of tuition, reading material, lunch and refreshments. It does not cover travel costs of participants. Fee should be paid in advance by way of demand draft or cash drawn in favour of the Director (Administrations & Logistics), ni-msme, Yousufguda, Hyderabad – 500 045. Fee once paid shall not be refunded. However, a substitute may be allowed. (We also accept Debit/Credit Card during on the spot registration)

JOINING INSTRUCTIONS
Nomination will be accepted till 15th of August, 2019 till 5.00 pm. Accepted nominees are requested to reach ni-msme a day in advance of the commencement of the programme and the programme commences at 9.00 am for the registration purpose. During the programme participants are advised to keep themselves free from all official and personal commitments. Participants are also advised to keep their cell phone in silent mode during class room sessions.

For more details kindly contact: Dr. Dibyendu Choudhury
Faculty Member
NATIONAL INSTITUTE FOR MICRO, SMALL AND MEDIUM ENTERPRISES (ni-msme)
(An Organization of the Ministry of MSME, GoI and ISO 9001-2015 Certified)
Yousufguda, Hyderabad – 500 045.
Telephones: 91-40-23608242(Dir), 23608316-7-8-9, (0)-9700422230 (cell)
Fax: 091-40-23608547/23608956
E-mail: dibchoudhury@nimsme.org | www.nimsme.org